



COOPER STANDARD™
AUTOMOTIVE

Auto Analysts of New York Conference

Scott H. Finch-VP of Investor Relations

January 10, 2007

Table of Contents

- I. Auto Sector Overview
- II. CSA Update
- III. Questions



COOPER STANDARD™
A U T O M O T I V E

I. Auto Sector Overview

The Automotive Industry In The News

Six Largest Automotive Companies Call on U.S. International Trade Commission to End Steel Duties Hurting U.S. Manufacturing

Ford to cut third- and fourth-quarter production

US Auto Makers Trail in Profits

Supplier Announces Buyouts

High Oil Prices Met With Anger Worldwide

Damage Control

Foreign brands outsell domestics for first time

Manufacturing execs less confident on economy - poll

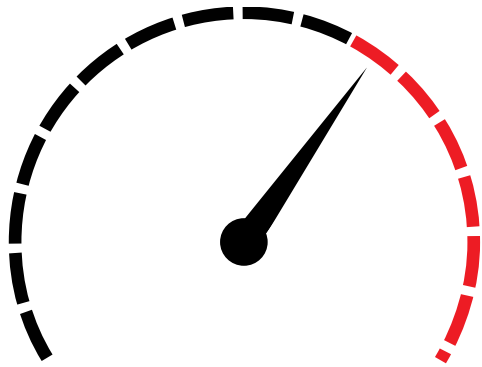
Automakers shove, suppliers push back

Wagoner-Kerkorian battle brewing at GM

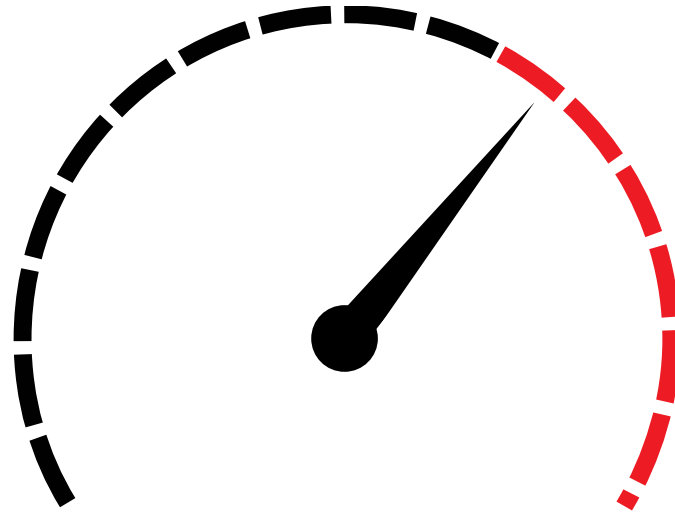
Auto Plants: Battle to be the best

UAW chief: No more concessions for Delphi

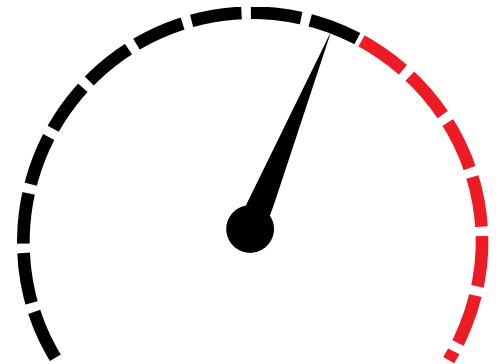
Key OEM Industry Indicators



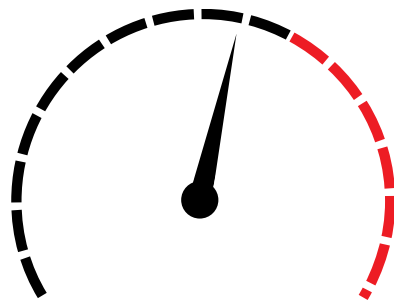
Product Mix



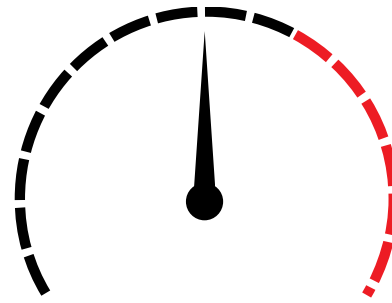
Cost Basis



Ratings



Global Footprint

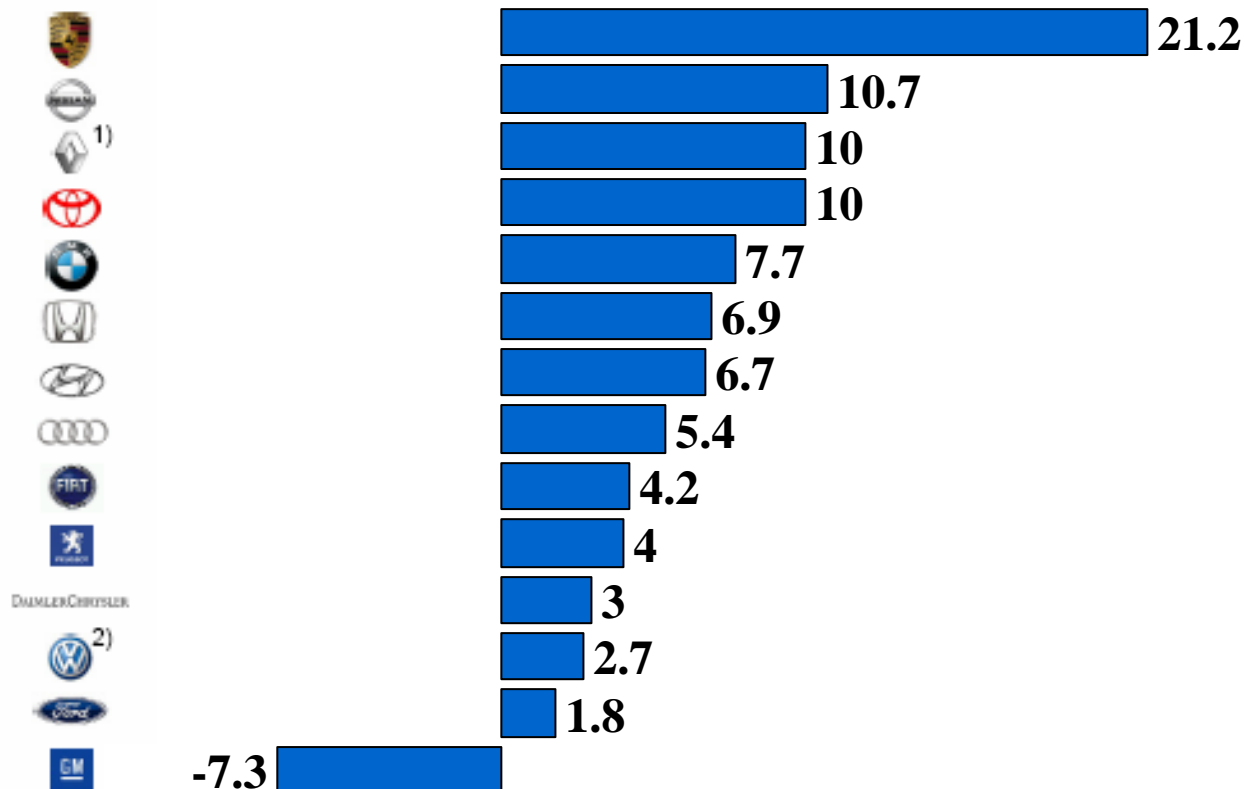


Initial Quality

Cost Basis

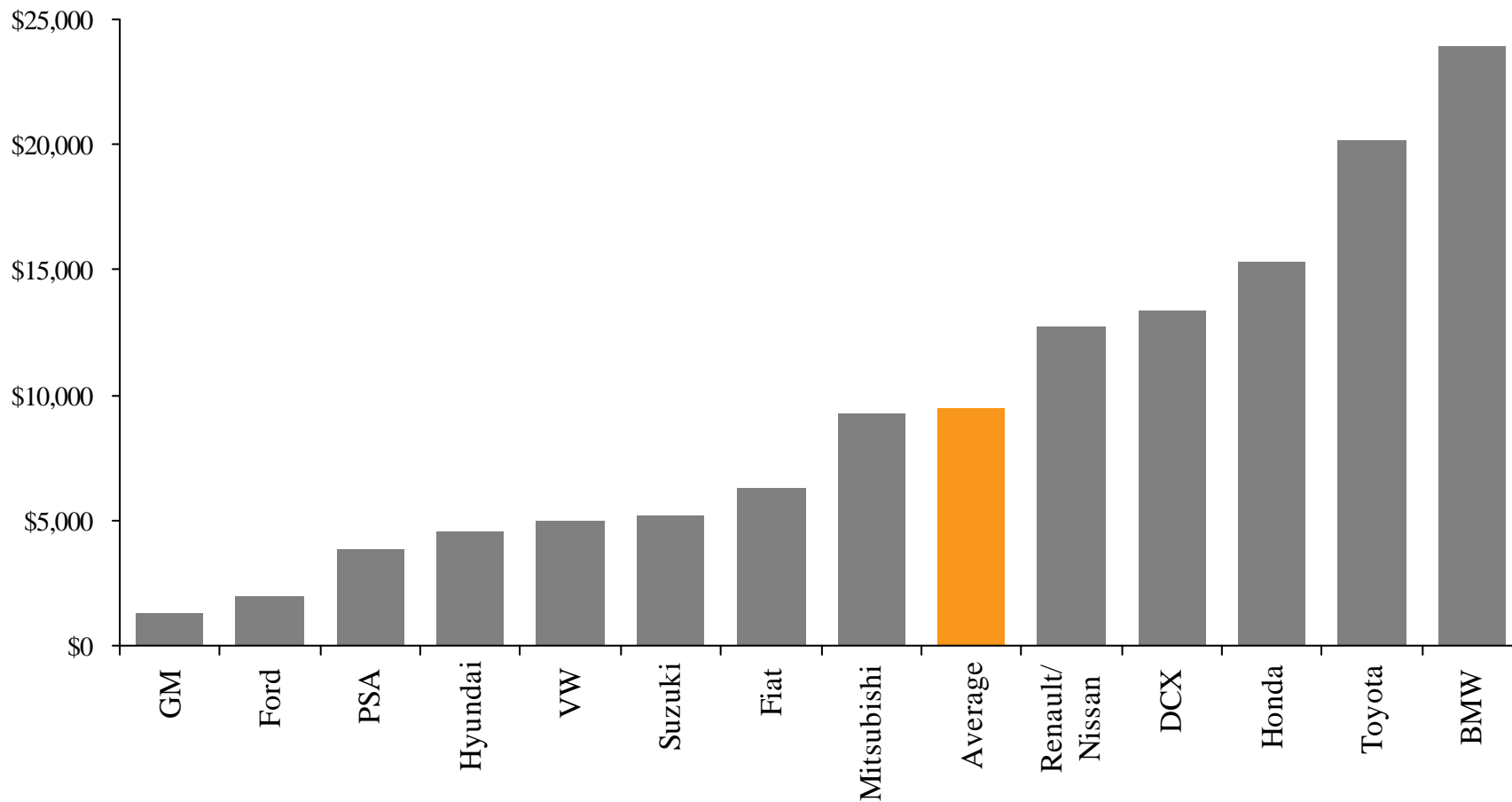
2005 Profitability of OEMs⁽¹⁾

EBIT (%)



1) Including financial service civilities 2) including share in net income of associates

Cost Basis Market Cap Per Vehicle

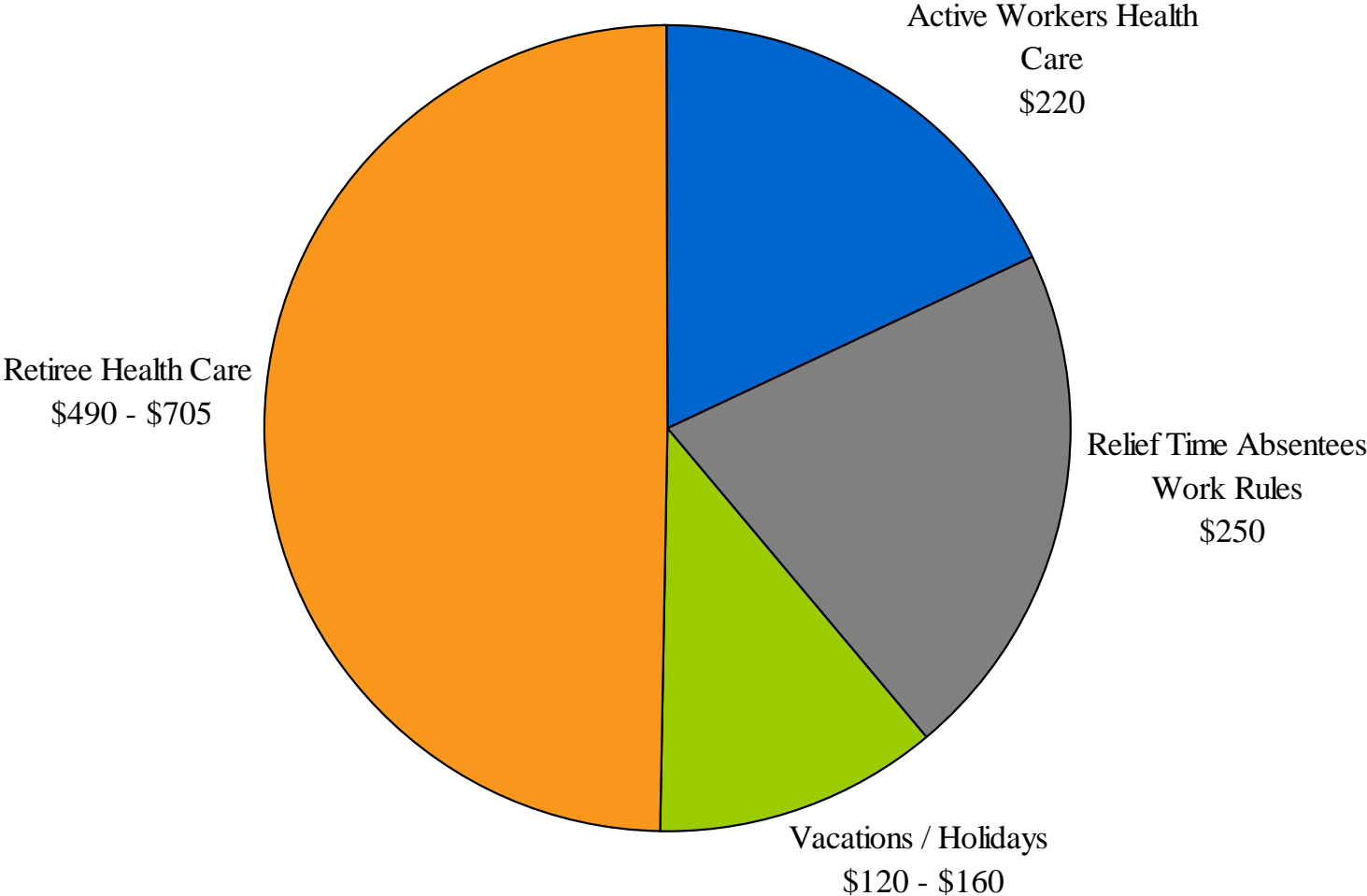


Market capitalization divided by 2006 vehicle production

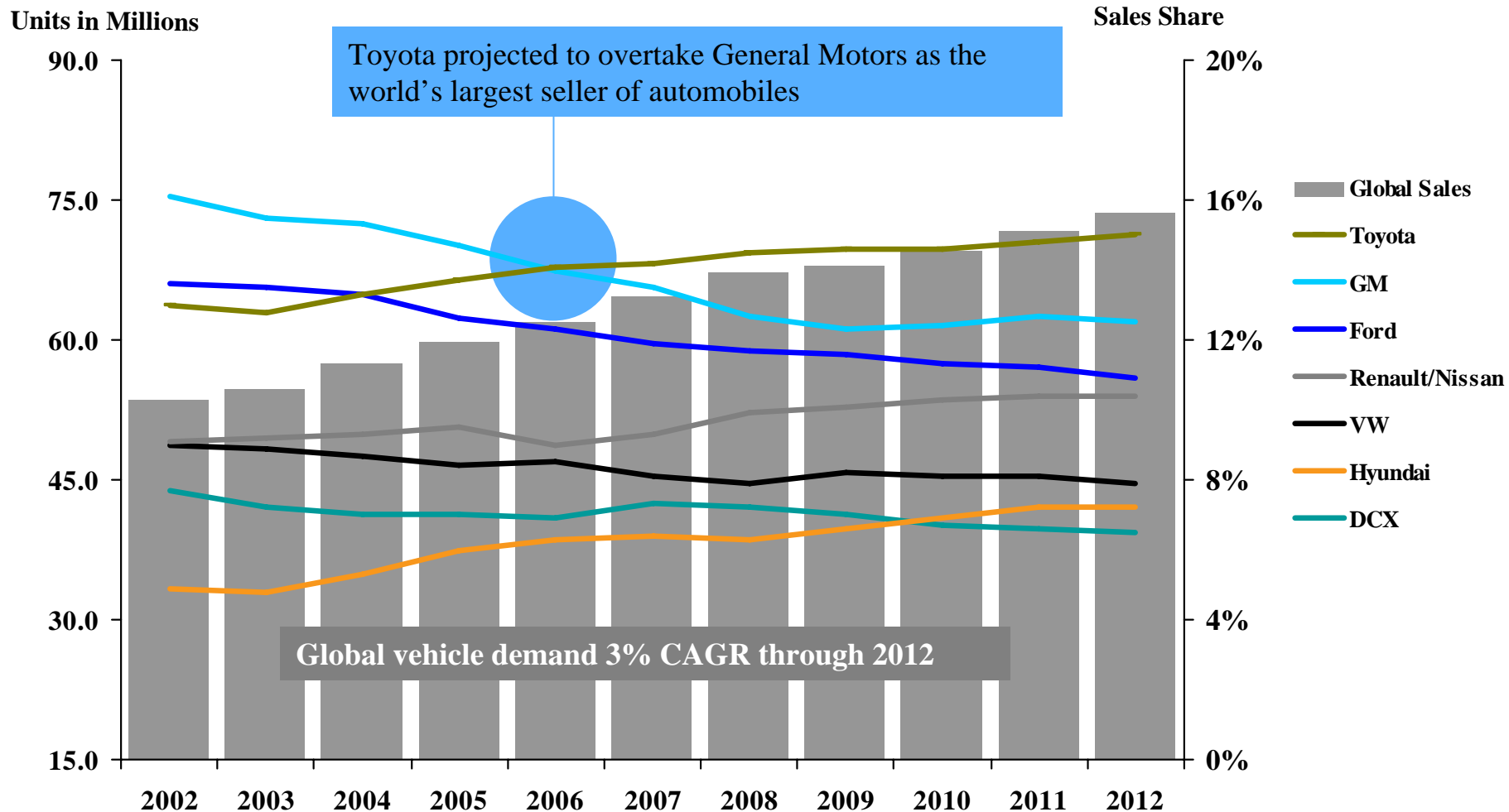
Cost Basis

Current Labor Cost Penalties

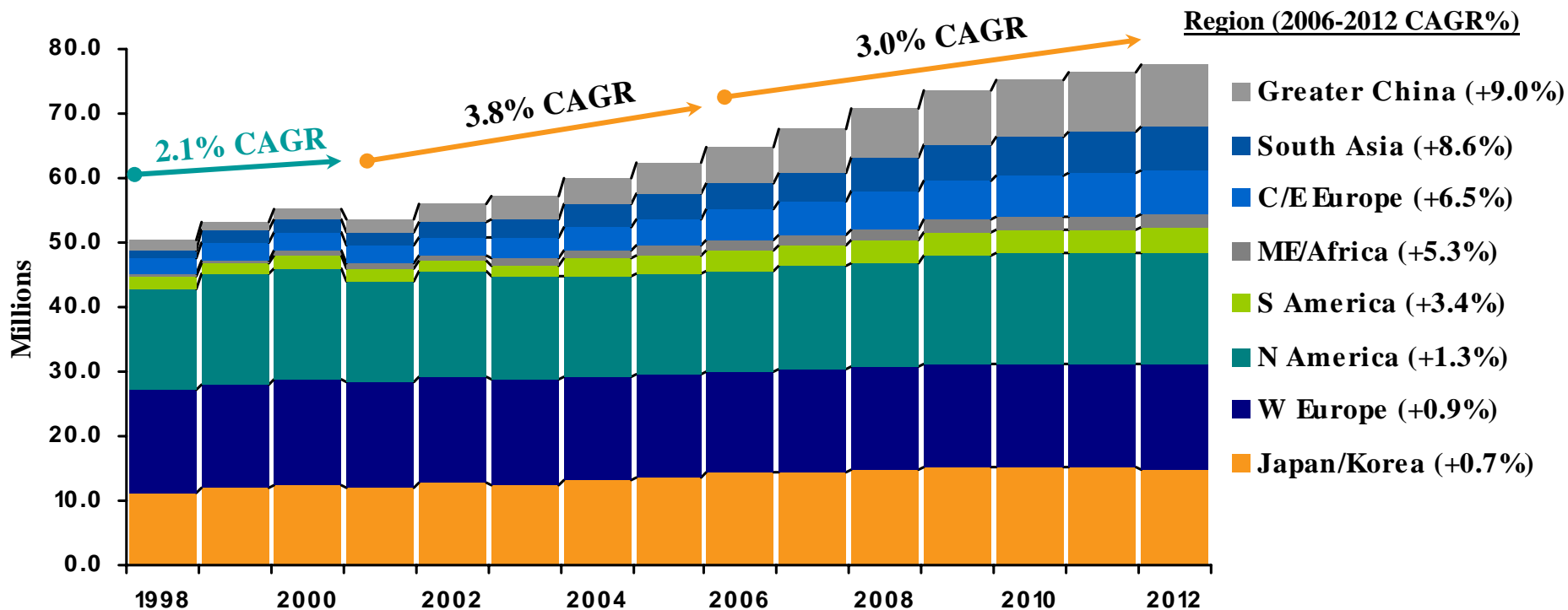
Average: \$1,080 - \$1,335



Global Footprint Shake-Up In The Ranks



Global Footprint Light Vehicle Production by Region

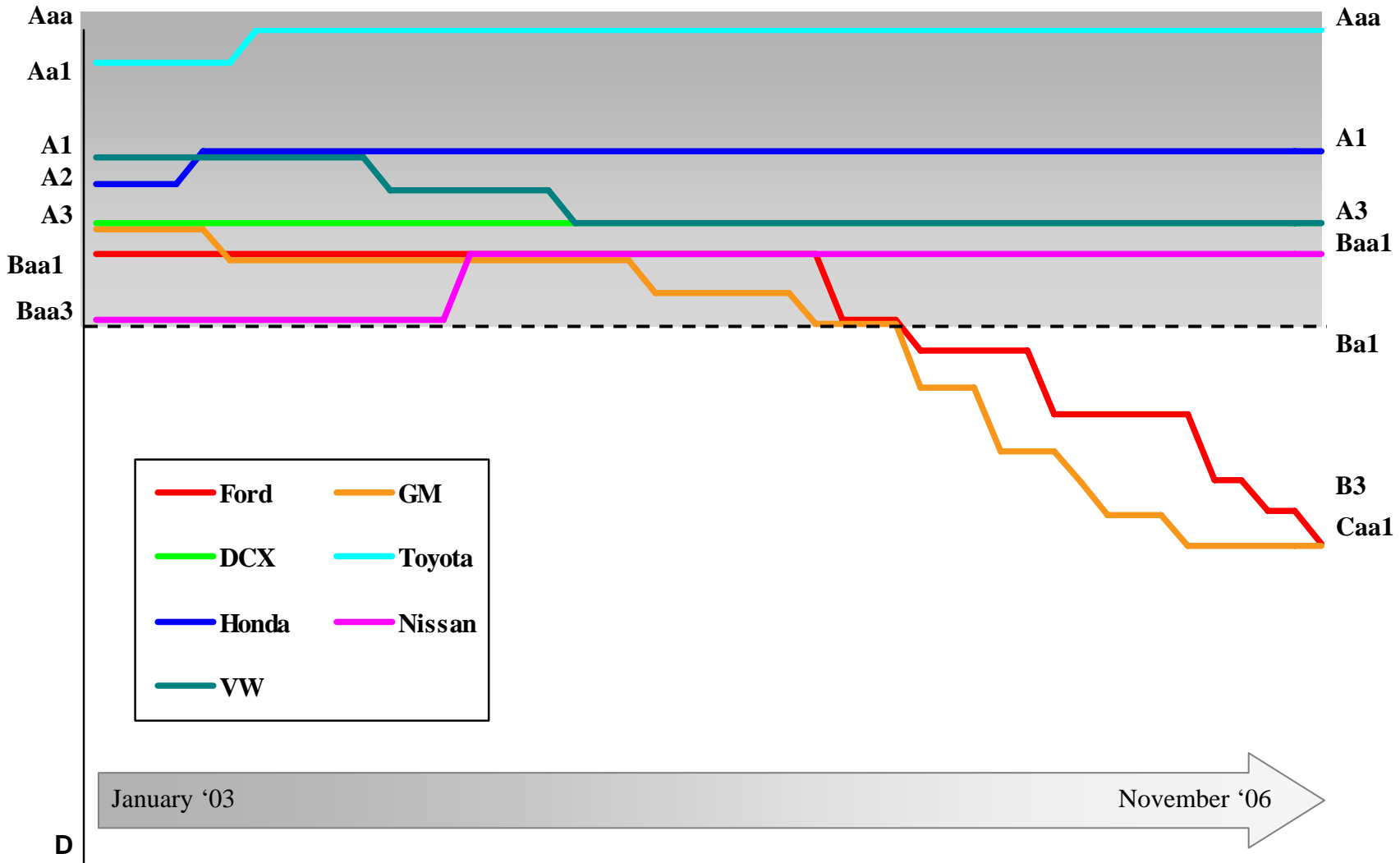


- *Developed markets will grow at 1/3 the pace of the rest of the world*
- Demand diversification in non-mass markets (domestic vs. export) allows for more sustainable demand

Ratings

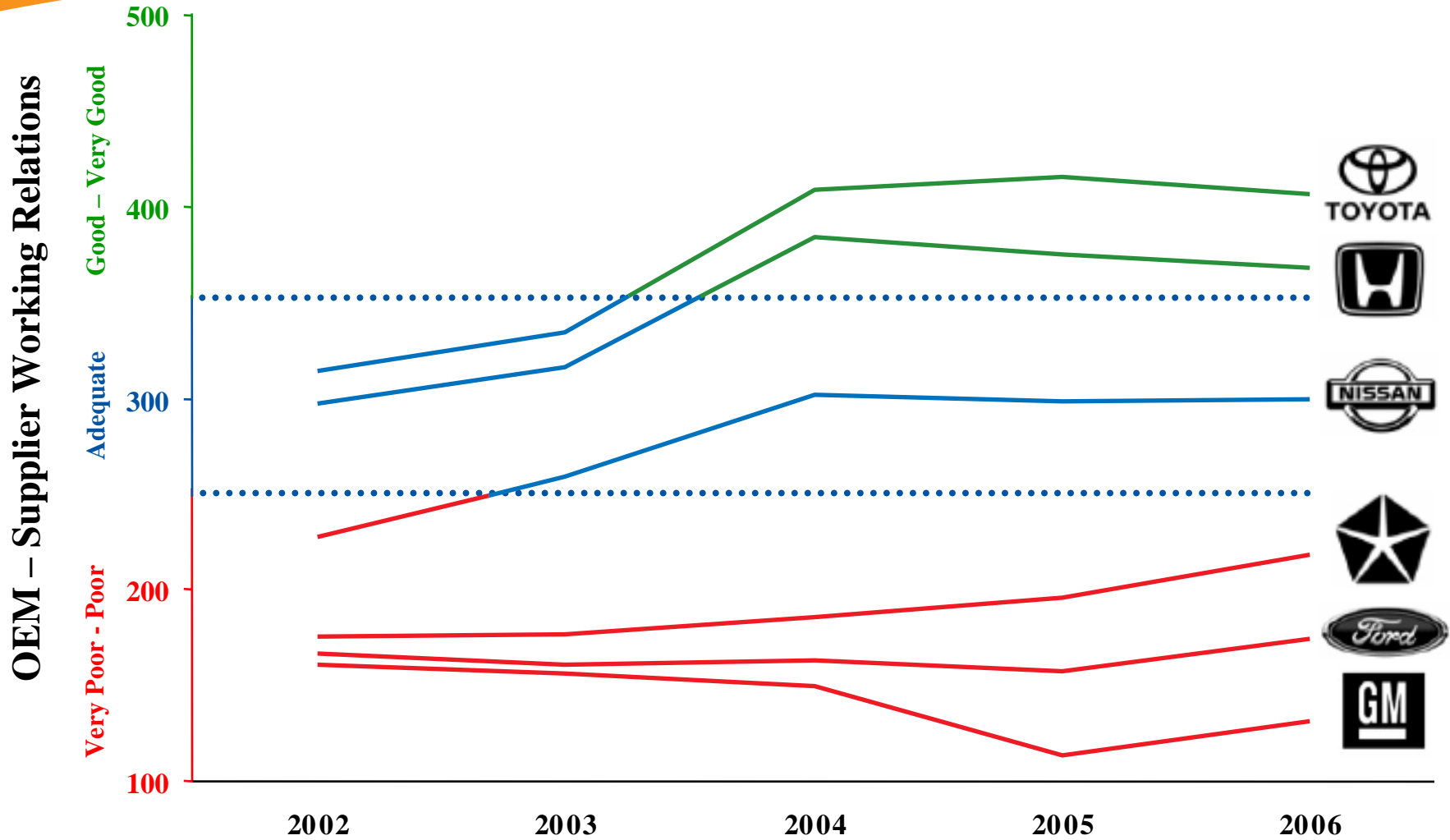
Recent Select OEM Rating History

Investment Grade

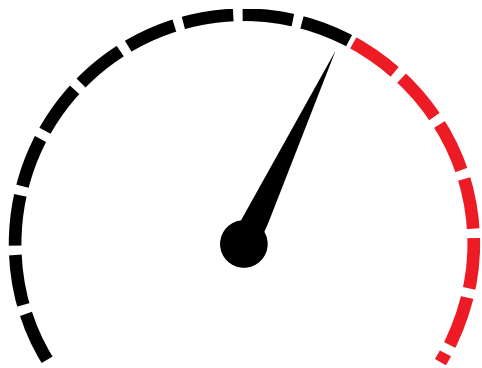


Ratings

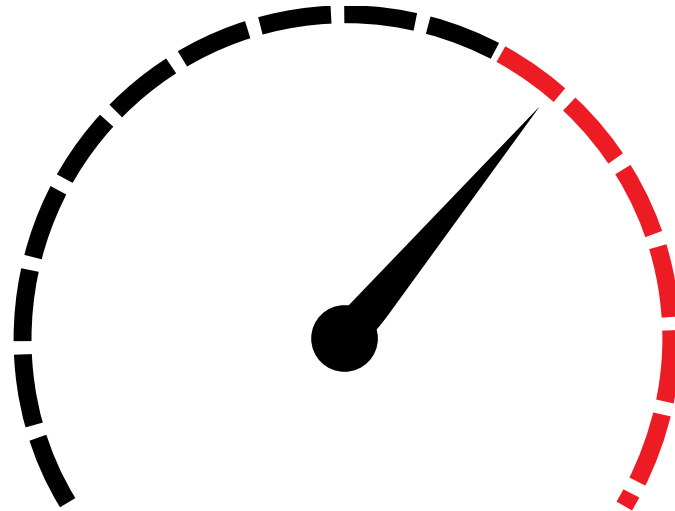
OEM-Supplier Work Relations Index



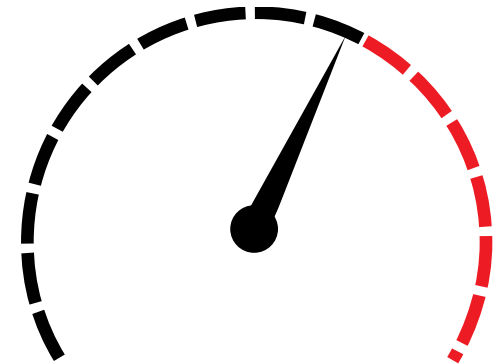
Supplier Key Indicators



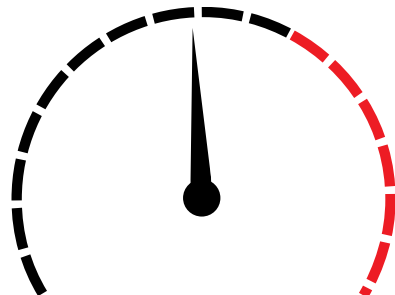
Customer Mix



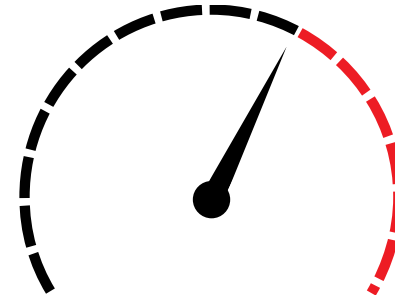
Manage Assets & Costs



Global Footprint



Platform & Product Mix



Excellence in Technology
& Quality

The Automotive “Squeeze Play”

Customers

OEMs

Suppliers

Raw
Material
Suppliers

Brand Loyalty

Willingness to Pay

Stagnation

Emerging Markets

Low Cost Car

Proliferation

Platform

Purchasing Cost
Reduction

Vertical Integration

Overcapacities

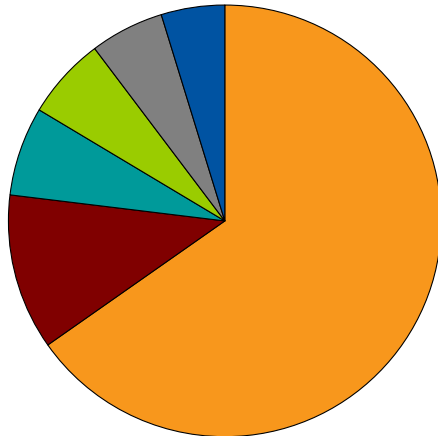
Pressure on Margins

Raw Material
Prices

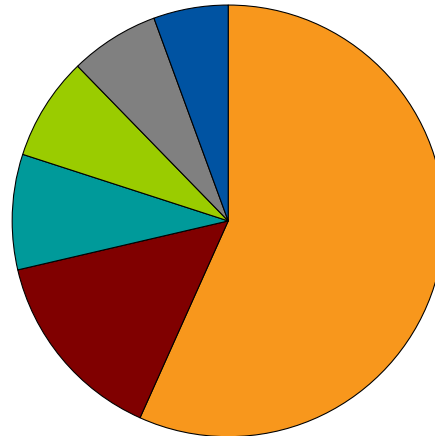
Bargaining Power

Excellence in Technology & Quality

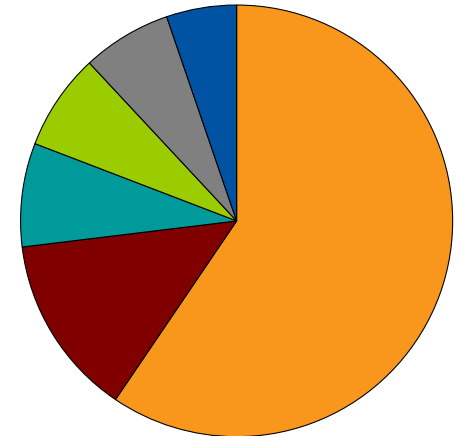
Factors OEMs Use When Selecting Suppliers



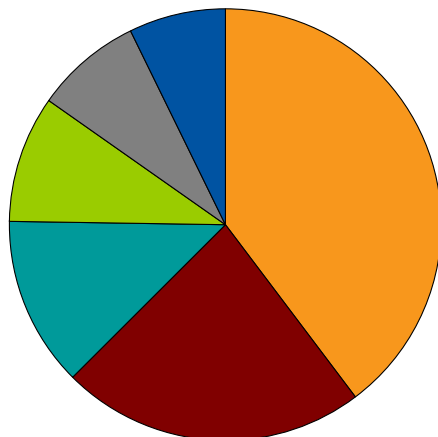
GM



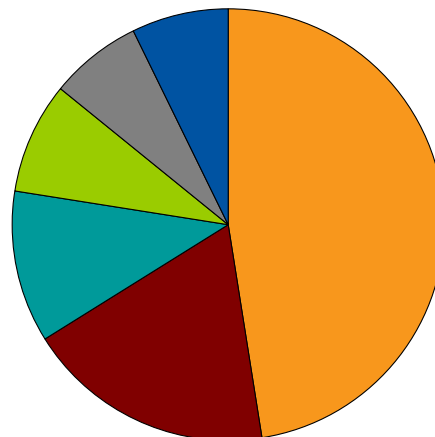
Chrysler



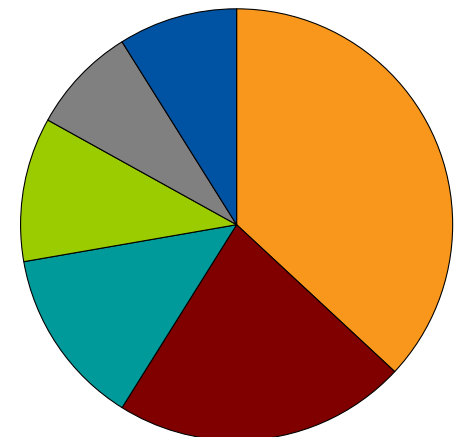
Ford



Honda



Nissan



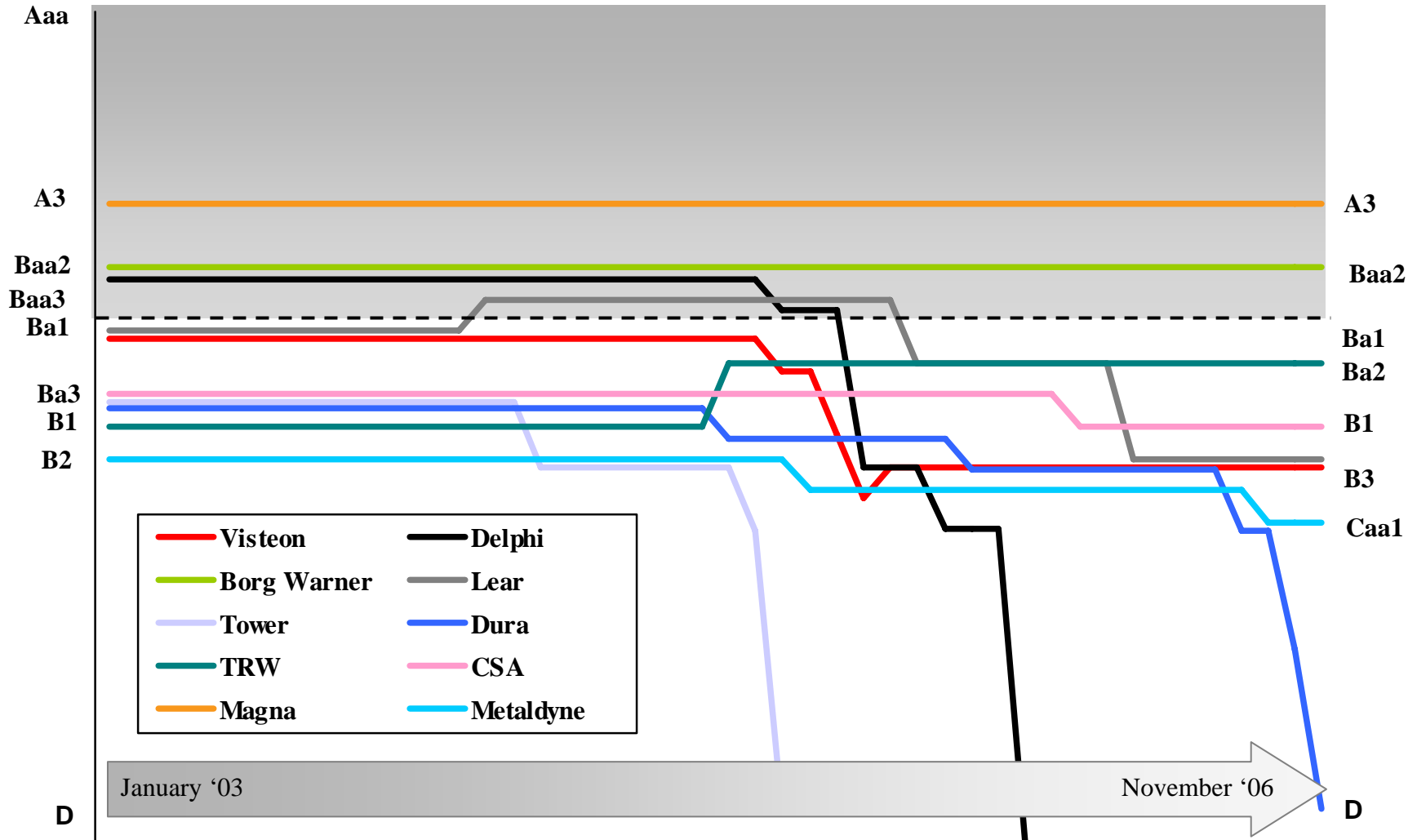
Toyota

	Cost
	Product quality
	Technology / innovation
	Delivery performance
	Service / support provided
	Overall business capabilities

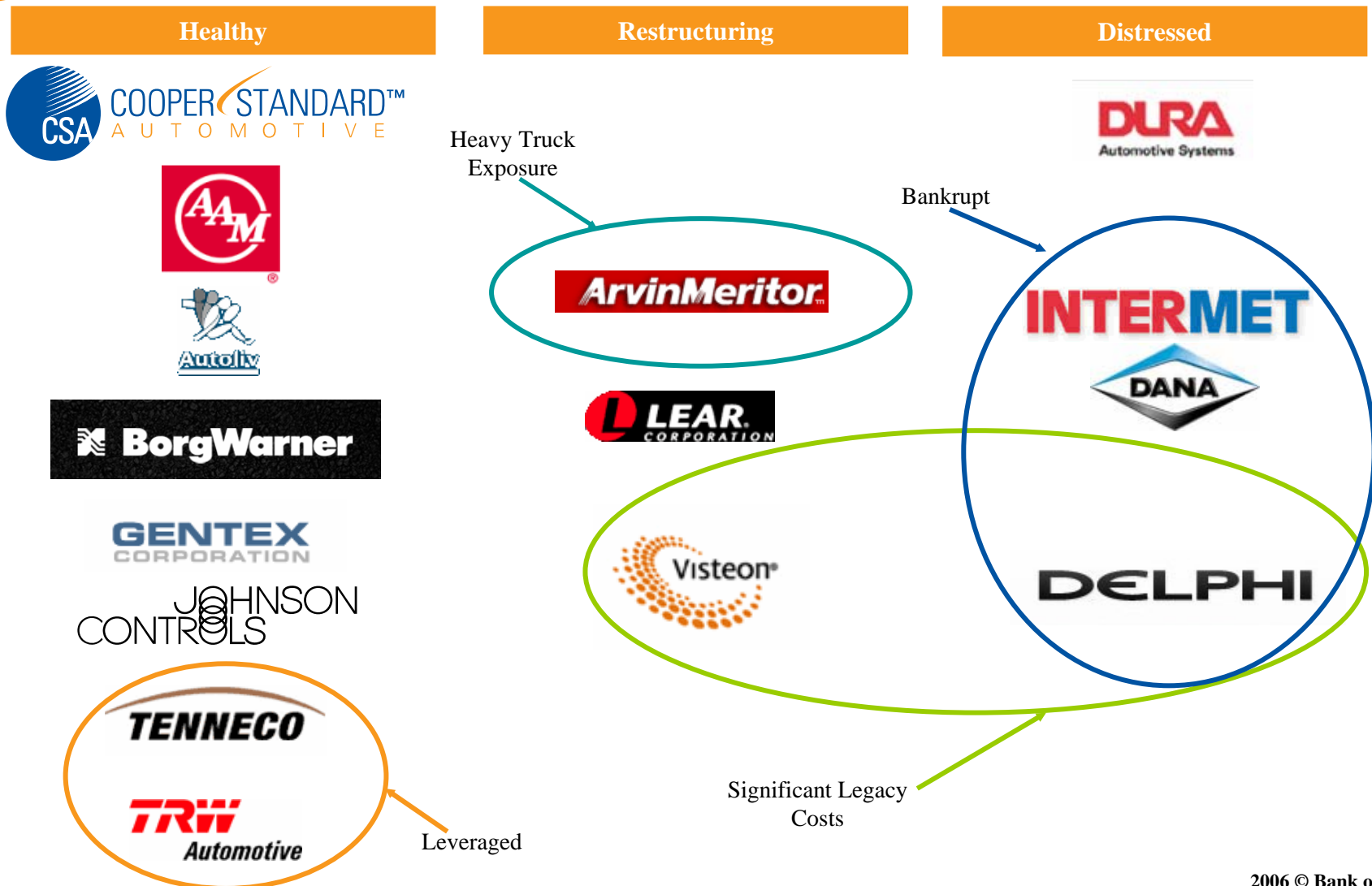
Manage Assets & Costs

Tier I & II Supplier Ratings History

Investment Grade

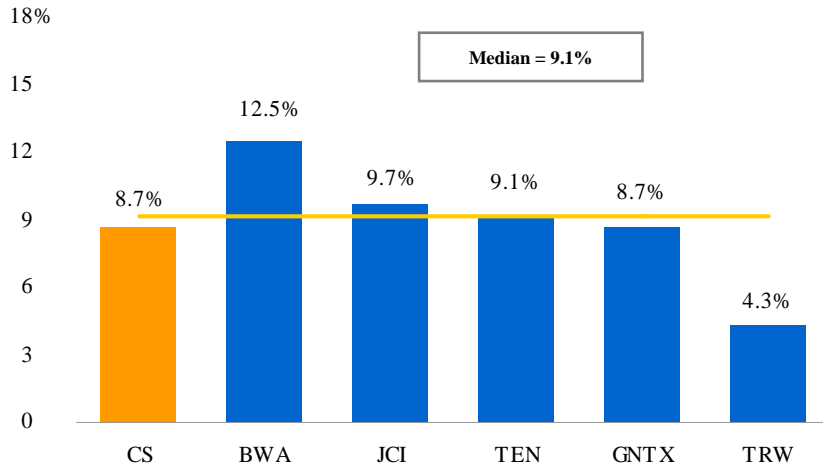


Third Party View of Selected Suppliers

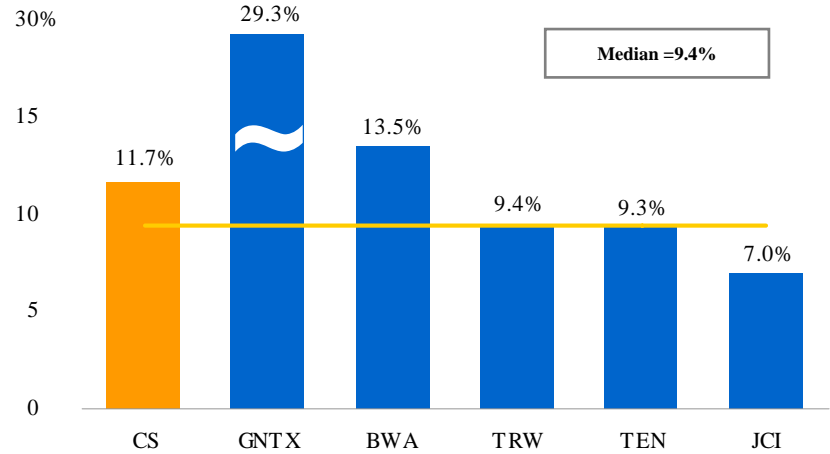


A Financial Comparison of the Stronger Suppliers

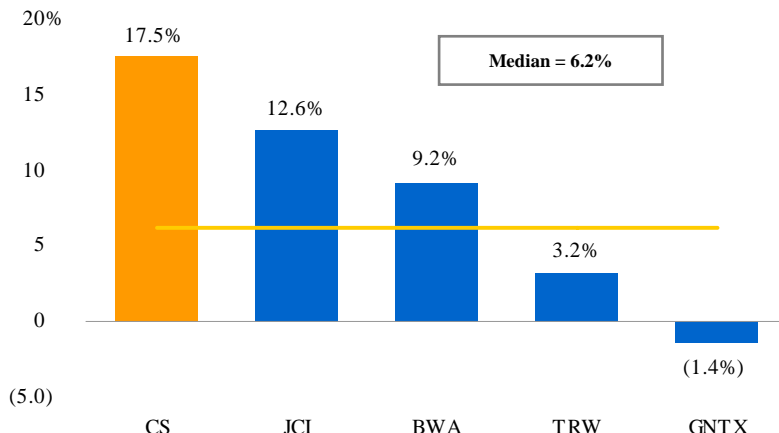
2004 – 2007E REVENUE CAGR ^(a)



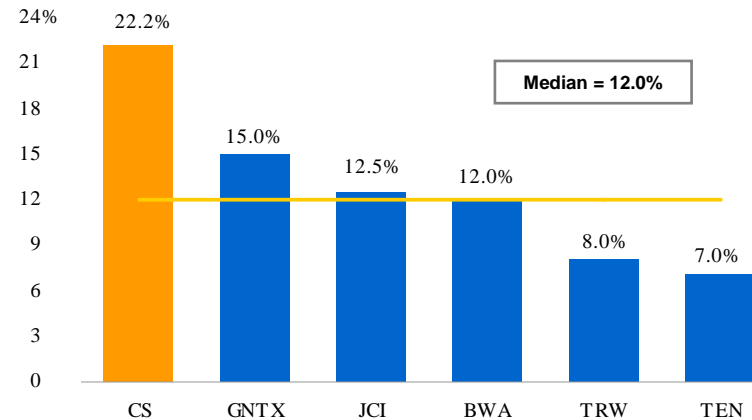
2005 EBITDA MARGIN ^(b)



2004 – 2007E EBIT GROWTH CAGR ^(c)



5-YEAR EPS GROWTH ^(d)



Source: Based on publicly available sources. CS based on Company model, Company filings and OM for Jan. 2006 term loan. Note: Medians exclude Cooper-Standard.

(a) Cooper-Standard 2007 pro-forma for FHS acquisition.

(c) Cooper-Standard reflects 2005 – 2007E EBIT CAGR. 2007E pro-forma for FHS acquisition.

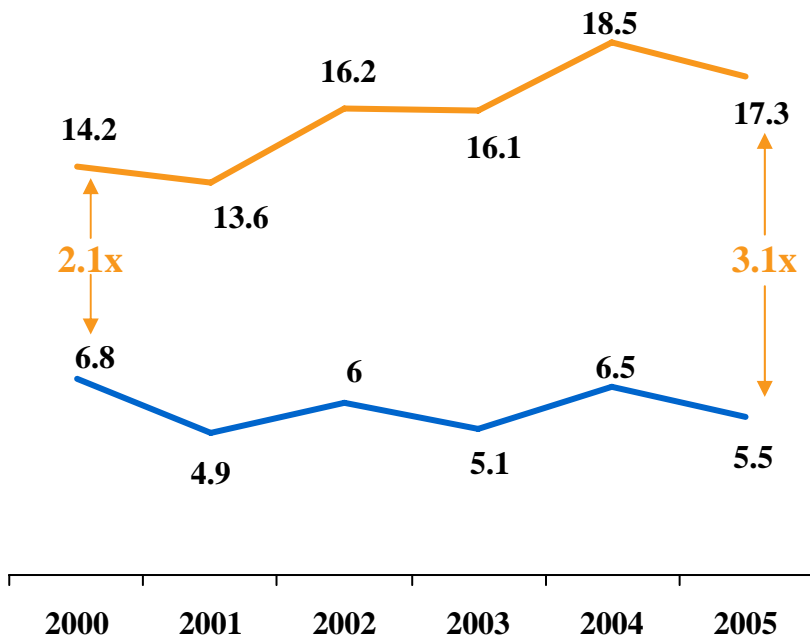
(b) Cooper-Standard reflects adjusted EBITDA margin and pro-forma for FHS.

(d) 2005 – 2010E EPS CAGR. Cooper-Standard pro-forma for \$186 mm net proceeds from IPO used to de-leverage.

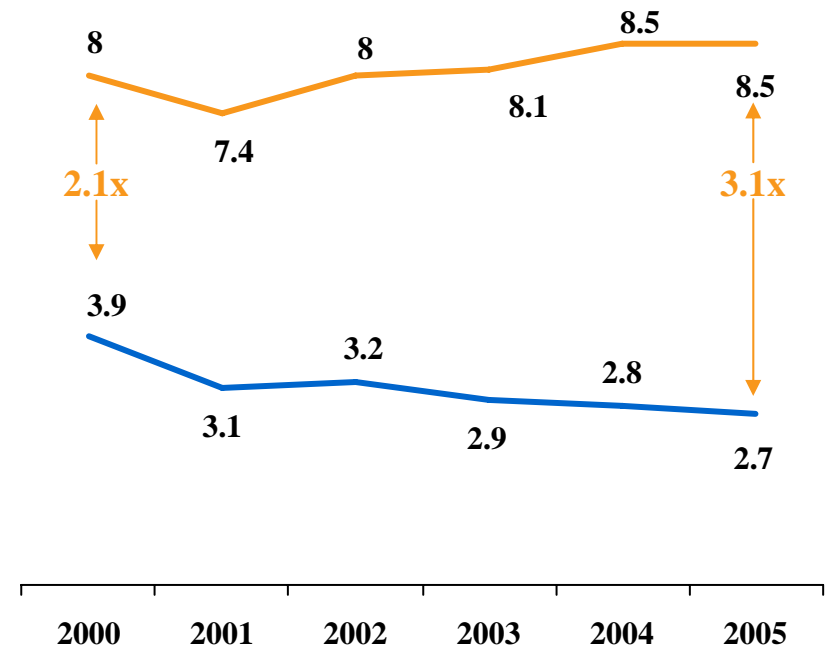
Profitability of Automotive Suppliers 2000 - 2005

The profitability gap between low and top performers has further widened over the past five years.

ROCE (%)



EBIT Margin (%)



Strategies of Top Performers

There are 12 areas where top performers applied – on average – different strategies from low performers.

Revenue Structure

- 1 Focused product portfolio
- 2 Broad customer base
- 3 Relatively low share of “Big 3” revenues
- 4 Globally diversified revenue split

Operating cost

- 5 Heavy use of low cost locations
- 6 Selective R&D spending
- 7 High value added per employee
- 8 Above-average investment activities

Balance sheet structure

- 9 Excellence in working capital Management
- 10 Financial flexibility through reduced gearing

Qualitative aspects

- 11 Stable management Structures
- 12 Lean and Customer focused organization

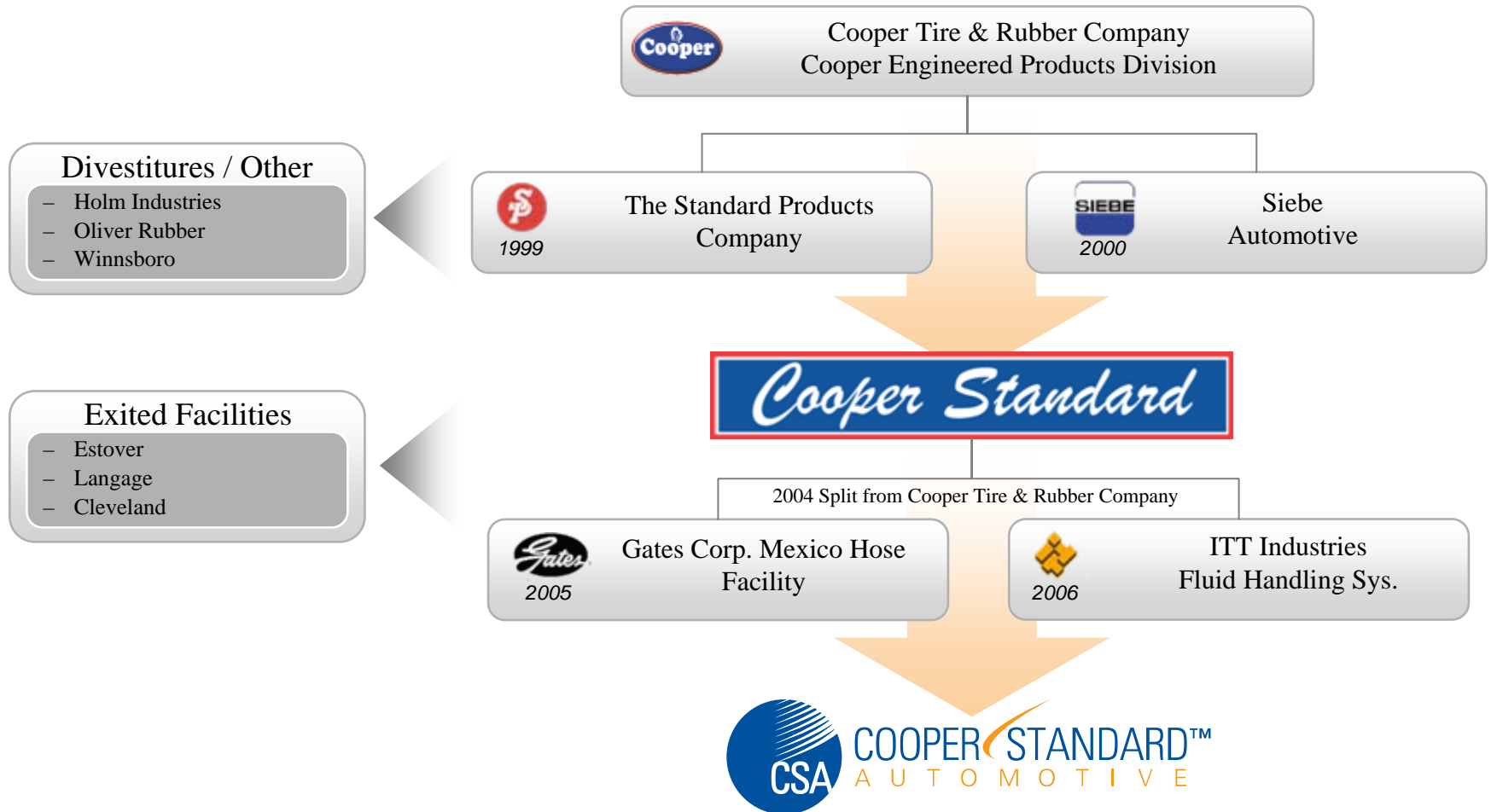


COOPER STANDARD™
A U T O M O T I V E

II. CSA Update

Cooper-Standard Automotive

Our History



Cooper-Standard Automotive Global Footprint

CSA maintains 61 locations throughout the world
CSA has increased its % of sales from Europe, South America, and Asia/Pacific

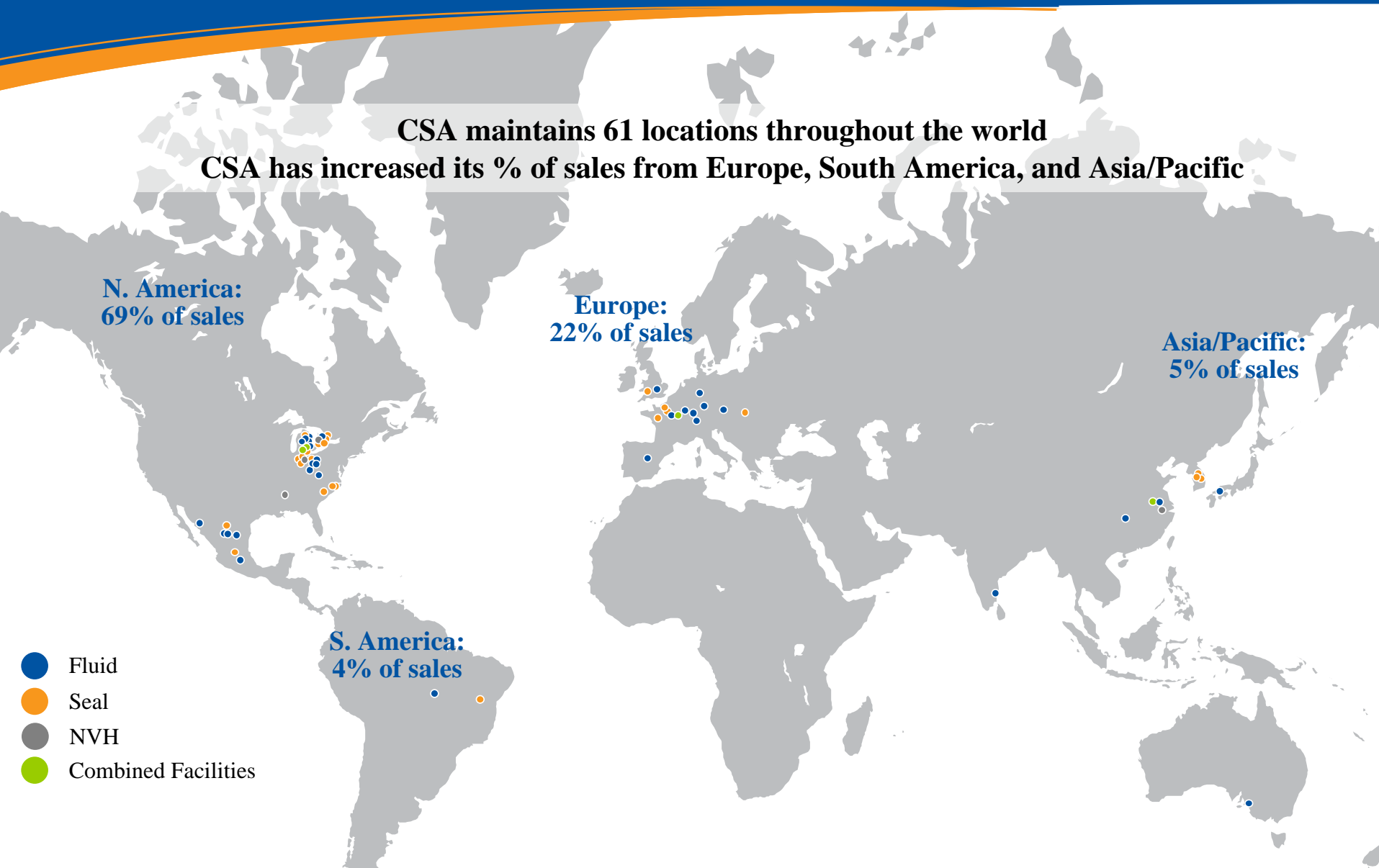
N. America:
69% of sales

Europe:
22% of sales

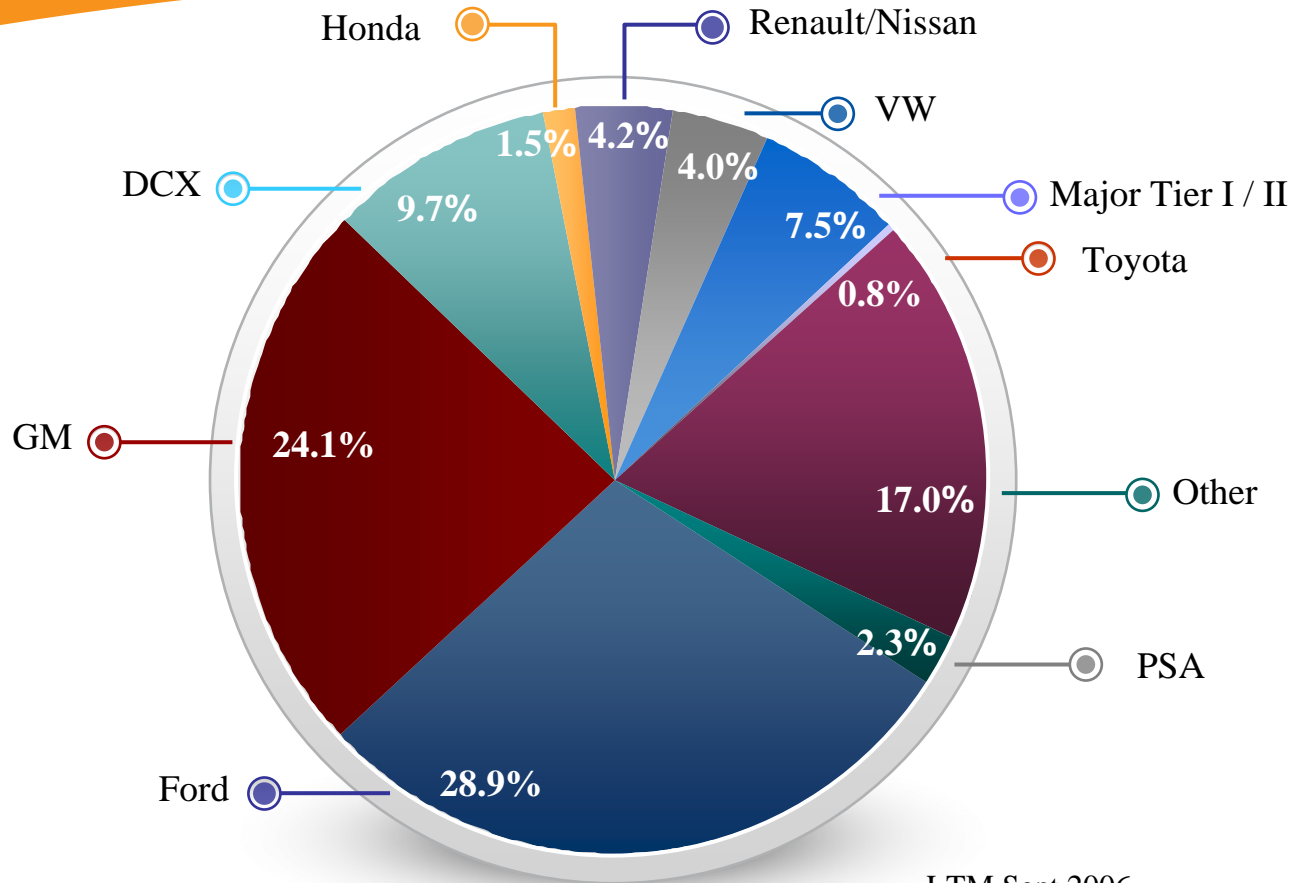
Asia/Pacific:
5% of sales

S. America:
4% of sales

- Fluid
- Seal
- NVH
- Combined Facilities



Cooper-Standard Automotive Customer Diversity



Major Tier I/II

Porsche	0.7%
Faurecia	0.6%
Visteon	2.0%
Auto. Co. Holding	1.1%
Auto Alliance	1.0%
Kautex	0.6%
Inergy	1.0%
Other	0.5%

LTM Sept 2006
(including Nisco)

Products spread over more than 180 platforms

Confidential

Cooper-Standard Automotive

Who We Are

Cooper-Standard Automotive

Sales: \$2,080
Employees: 16,000
Locations: 61

(\$ millions, LTM 9/30/06)

Fluid Systems

Sales⁽¹⁾: \$923
 % total: 44%
 Global market position: #2

Direct, control, and transport fluids and vapors throughout a vehicle



Sealing Systems

Sales⁽¹⁾: \$878
 % total: 42%
 Global market position: #1

50/50 JV with Nishikawa Rubber Company in Japan - \$150MM

Seal the doors, windows, and other parts of the vehicle from water leakage and wind noise



NVH Control Systems

Sales⁽¹⁾: \$279
 % total: 14%
 N.A. market position: #1

Control and isolate noise and vibration in a vehicle and improve ride and handling



(1) Excludes corporate eliminations

Cooper-Standard Automotive Products

One of the largest product portfolios

Fluid Heating & Cooling Emissions Management
Fuel and Brake Power Management

NVH Powertrain Mounts Suspension / Other
Body Isolation Active Technology

Seal Door Mounted Seals Body Mounted Seals
Encapsulated Glass Green House



Key Operating Highlights & Issues

Highlights

- Meeting Historical Lean Savings Targets of 4% of Sales
- \$167 Million Net New Business through 3rd Quarter 2006
- Run Rate of \$15 Million Annual FHS Synergies On Target
- >\$80 Million in Cash on September 30th
- Attractive Acquisition Opportunities, e.g., El Jarudo

Issues

- Significant Volume Declines at Major Customers:
 - ~\$60 Million in Q4 and 2007
 - Mainly Ford & DCX
- Raw Material, Especially Petroleum-related, Costs Higher than Plan by \$25.4 Million
- YTD Cash Taxes of \$24 Million through September 30th

Cooper-Standard Automotive 2006 Top Platforms

Through September 30, 2006

1

Ford
F-150



Ford
Taurus/Sable

6

2

GM
Silverado/
Sierra



Ford
Grand Marquis
Crown Vic

7

3

Ford
Fiesta/
Fusion



DCX
Caravan/
Voyager/
Town & Country

8

4

GM
Impala



Ford
F-350

9

5

Ford
Explorer/
Mountaineer



Ford
Escape

10

Restructuring Summary

- Approximately 950 Heads Eliminated
- Total Cost to Implement Approximately \$36.3 Million
- Annual Savings Projected to be \$34.4 Million
- NVH Folded into Sealing to Create Body & Chassis Division
- Griffin and Sault Saint Marie Closed
- Announced Closures for Maesteg, Tawas City CSP, and El Dorado
- Further Initiatives will be Announced in the Coming Weeks

Cooper-Standard Automotive Historical Financial Data

(\$ millions)	Summary Financial Data			
	2003	2004	2005	LTM Sept. 06
Sales	1,662.2	1,863.6	1,827.6	2,220.6
% growth	4.8%	12.1%	-1.9%	21.5%
Gross Profit	273.0	319.7	277.2	342.1
% margin	16.4%	17.2%	15.2%	15.4%
Adjusted EBITDA	195.3	230.1	203.3	255.3
% margin	11.7%	12.3%	11.1%	11.5%
Capital Expenditures	61.0	65.6	54.3	77.2
% sales	3.7%	3.5%	3.0%	3.5%
D&A	75.3	76.6	111.2	134.1
% sales	4.5%	4.1%	6.1%	6.0%

Cooper-Standard Automotive Balance Sheet

(\$ in millions)	<u>12/31/05</u>	<u>9/30/06</u>
Cash	\$ 62.2	\$ 80.4
Other Current Assets	<u>455.4</u>	<u>556.4</u>
Total	517.6	636.8
Current liabilities	304.1	361.9
Debt	902.4	1,097.0
Equity	312.2	319.8
<u>Key Debt Ratios</u>		
Net Debt to EBITDA		4.15x
EBITDA to Interest		2.96x



COOPER STANDARD™
A U T O M O T I V E

IV. Questions?