

Cooper Standard – Europe TMS

Carrier Training Overview



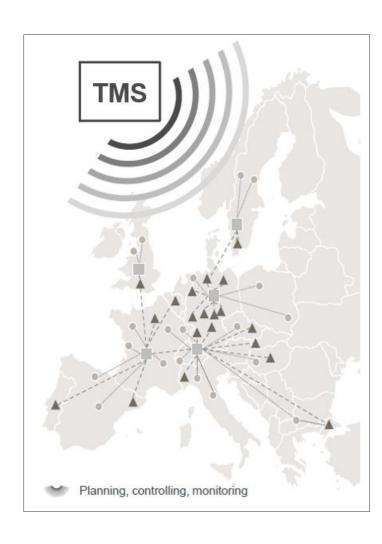
Agenda

- Purpose
- Process
- Process Steps



Transportation Management System

Purpose



1. Cost reduction

Reduction of transportation costs by identifying network optimization opportunities

2. Efficiency

Enabling plant operation efficiencies by achieving high transparency and operational KPI tracking

3. Transparency

Improving cost control and utilizing data analytics to support cost optimization & effective RFQs

4. Standardization

Harmonization of order to pay processes for all stakeholders



High-Level Overview of TM Process Execution by Carrier

TMS Quote Request

TMS Loading List

Submit Offer to Quote Request (optional)

 Applicable for non-regular transports without negotiated price agreements, expedited shipments, etc. when spot price is applicable

Confirm Load

- Carrier is required to confirm acceptance of orders in TMS – this process applies for regular transports and/or for spot transports nominated via quote request
- · Loads with status "released" are awaiting confirmation
- After confirmation, load status is changed automatically to "assigned" and it becomes visible in TMS Freightcost Management Module (FM) - with status "priced" and detailed price calculation
- Price for loads with <u>spot pricing</u> can be checked by carrier before confirmation – price is displayed in the field "Transport costs" (all-in-rate)
- Options to confirm Load via "confirm load" button :
- · One-by-one in Load detail screen
- · Select and release multiple loads via Loading list screen

Enter Load status "Delivered"

- Carrier can provide information about shipment progress by updating load status (e.g., goods collected, cleared for export, etc...)
- Status "goods delivered" is mandatory to enable billing process
- Only loads flagged as delivered will become "clearable" status in TMS Freightcost Management Module and are eligible for billing run



High-Level Overview of Billing Process Execution by Carrier

Coupa Purchase Orders

TMS Freightcost

Coupa Purchase Orders

Purchase Order Received (Coupa)

- Summary PO for estimated Yearly/Quarterly freight spend is issued by each CS plant for regular transportation services budgeted by logistics "inbound/outbound/premium"
- Summary PO can be recognized by standardized name "Plant - Transportation Billing" and PO amount is usually hidden
- Single PO for special type of orders with business case "Tooling | Capex | Prototype"

Preliminary Billing Run (TMS)

- A <u>preview</u> of clearable costs for delivered shipments
- Displays only items with status "clearable" (items with status "priced", "cleared" "claimed" are NOT included)
- Can be restricted by "processing date" or by entering specific load / transport order numbers
- Can be repeated several times for same shipment without an impact on item status
- · Available as pdf & excel

Additional Cost Claims
(by carrier)

Claims Authorization
(by Cooper Standard)

Final Billing Run (TMS)

- Final Billing = cost agreed by carrier
- Status of items in final billing run changes to "cleared"
- Carrier is required to issue invoice in accordance with final TMS billing document
- Consolidated monthly/weekly bills are preferred to reduce administration effort
- ****For special type of transports with Business Case "Tooling | Capex | Prototype" - single Billing Run / single Invoice is required



- Invoice Submission (Coupa)
- Requirements for invoice approval in Coupa system:
- TMS billing document (pdf attachment)
 TMS billing reference
- Invoice amount must match to final TMS billing
- ***For invoices submitted via government portal (e-invoicing countries) - carrier is required to post following references on the invoice:
- TMS billing reference
- Coupa PO number



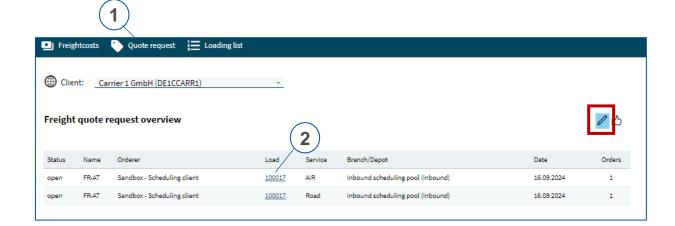


Respond to Quote Request (optional)



Respond to Quote Request

Access to Quote Request and Respond





Cooper Standard scheduler can initiate quote request to group of carriers to request spot price offers (non-regular transports)

Carriers can respond by submitting an offer (all-in rate) or by rejecting the quote request:

- 1. Open Quote request mask.
- 2. Click on the hyperlink of the load which needs to be processed (load has status "Quote request open").

To confirm the quote request:

- 3. Enter transport cost on load detail mask.
- 4. Click button confirm quote request ad status changes to "Quote request confirmed").

To reject the quote request:

Cooper Standard planner will review carrier offers and assign the transport to carrier with best offer.

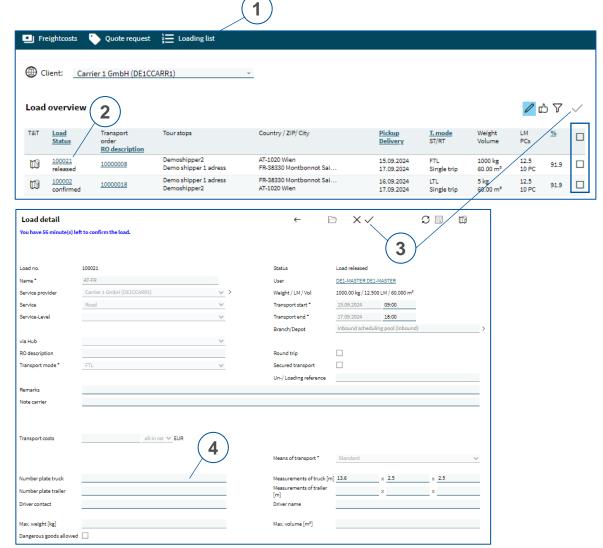


Confirm Load



Confirm Load

Access Loading List and Confirm Load



A load must be confirmed by the carrier if Cooper Standard scheduler requested a confirmation:

- 1. Open the loading list.
- 2. Select the hyperlinked of load number which must be confirmed.
- 3. Confirm acceptance of the order by clicking on button ✓ Alternatively it is also possible to select and confirm multiple loads at once in loading list
- Optional: Fill in additional load details if required (number plate truck, trailer, driver contact, and name).

Note: A load must be confirmed timely.

Note: A load request can also be declined by the carrier X which leads to an exception-handling process. The carrier might have to enter a reason code for declining, depending on the configuration of the system.

Note: A load that was confirmed by the carrier will change to the status "load confirmed" and status "assigned" is set automatically by the system. A load declined by the carrier will change to the status "load declined" and then the scheduler will receive an email notification that the load was declined by the carrier.



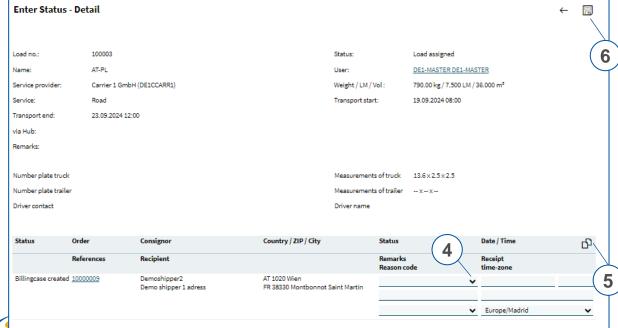
Enter Load status "Delivered"



Enter Load status "Delivered"

Enter Delivery status by carrier





After a load was assigned, status information on transport events can be entered by the carrier. The status "goods delivered" is mandatory to enable the billing process.

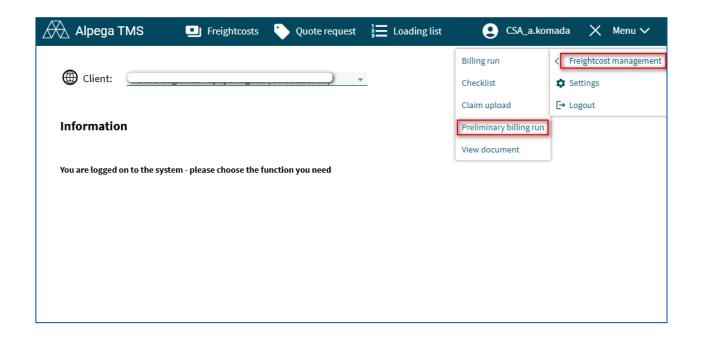
- 1. Open the loading list page.
- 2. Filter for assigned loads. 🖒
- 3. Open the enter status page for the required load.
- Select the status, date, and time for the TO of the load. For every status, two reason codes for exception monitoring can be selected as additional information.
- 5. If the same status information applies to all TOs of the same load, the status information entered for the first TO can be copied to the others easily.
- 6. Save the entered status information.

Preliminary Billing Run



Preliminary Billing Run (1/5)

Access to Preliminary Billing Run Screen



Preliminary Billing Run = **preview** of clearable billing cases (delivered transports) which would be billed with the next final billing run

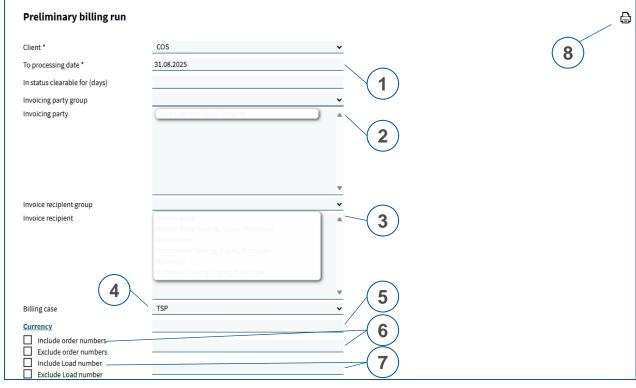
It can be accessed as follows:

- Open the Menu
- Click on the sub-menu
 "Freightcost management"
- Click on "Preliminary billing run"



Preliminary Billing Run (2/5)

Preliminary Billing Run Execution





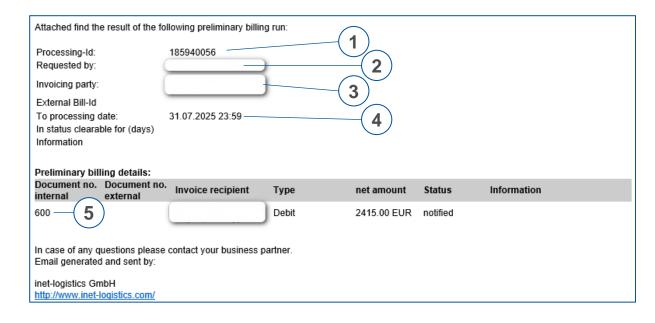
To start a preliminary billing run, the following steps must be done:

- Enter the "To processing date": Only clearable costs of billing cases with a
 processing date <u>before entered date</u> are considered in this run. Processing date is
 referring to transport Pickup Date.
- Choose the "invoicing party" (billing partner = carrier).
- 3. Choose the "invoice recipient" (steering partner = Cooper Standard Plant)
- 4. Choose "billing case" TSP
- 5. *Optional: Enter the ISO currency code. The billing run will create preliminary bill for that currency and therefore only costs in the entered currency are considered.
- 6. *Optional: Select "Include order numbers" and enter specific Transport Order numbers (use; as number separator). The billing run will create preliminary bill for these orders and therefore ONLY costs for entered transport orders are included.
- 7. *Optional: Select "Include Load numbers" and enter specific Load numbers (use; as number separator). The billing run will create preliminary bill for these orders and therefore ONLY costs for entered Loads are included.
- 8. Start the preliminary billing run by clicking on the button
- It will be processed in the background; user will be notified by email on completion you can close this window.



Preliminary Billing Run (3/5)

Preliminary Billing Run Email Notification



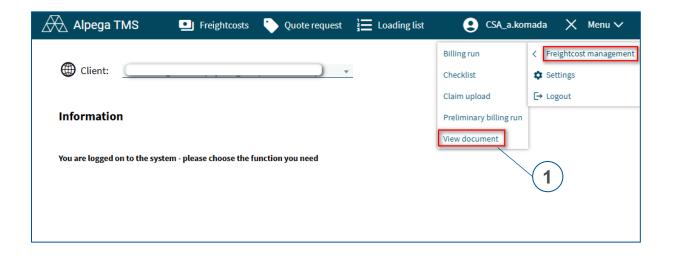
Information provided in the email notification when document is ready:

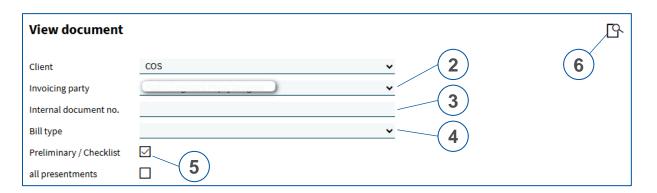
- 1. Processing ID internal reference for debugging purposes
- 2. Requested by user who requested the preliminary billing run
- Invoicing party steering partner that was specified when requesting the preliminary billing run
- To processing date only clearable billing cases with a processing date before this date were considered
- 5. Document no. internal internal document number that is needed to access the document in the system



Preliminary Billing Run (4/5)

Preliminary Billing Run Document View - Option 1





Preliminary billing run document can be viewed and downloaded with the view document function:

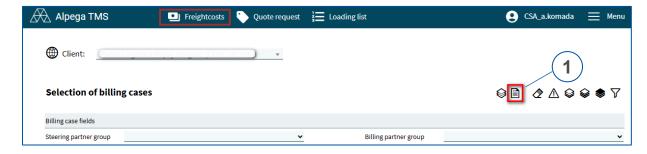
- 1. Open the menu, click on the sub-menu "Freight cost management" and click on "View document".
- 2. Select the invoicing party
- 3. Enter the internal document number (stated in the mail you received)
- 4. Select the type of the bill (debit)
- 5. Activate the preliminary checkbox
- 6. Click the button to open the document

Note: All created bills are also available in the overview of bills in both excel & pdf format (see the next slide)



Preliminary Billing Run (4/5)

Preliminary Billing Run Document View – Option 2

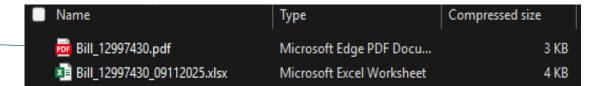




Preliminary billing run document can be also viewed and downloaded in Excel format:

- In the top section click on Freightcost and then click on the button "Selection of bills".
- 2. Enter the internal document number (stated in the mail you received)
- 3. Apply filter selection
- Click the button to download Preliminary Billing Run document in
 EXCEL & PDF format

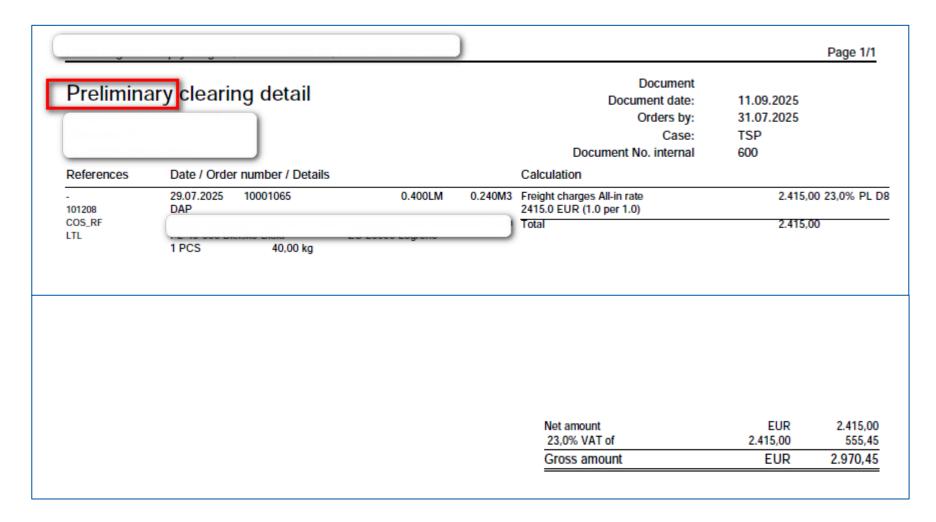






Preliminary Billing Run (5/5)

Preliminary Billing Run Document Example



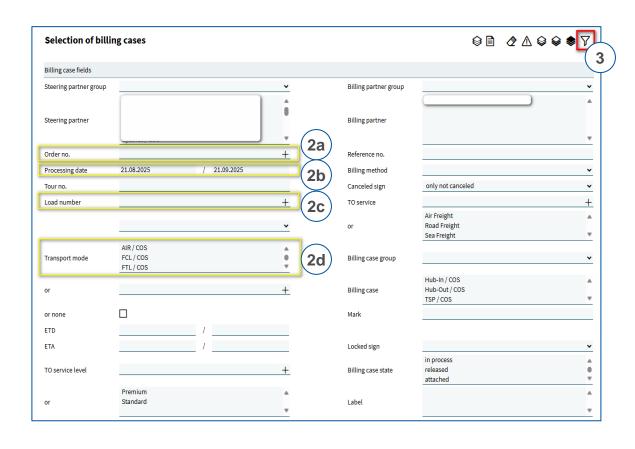


Query Costs & Enter Claim



Query Costs & Enter Claim (1/4)

Selection Of Billing Cases – Filter Criteria & Execution



To view cost for the shipments and transports, the user must have appropriate rights to use the FM functions:

- 1. Open selection of billing cases.
- 2. Enter the appropriate filter criteria to search for the relevant shipments and transports; for example:
 - a. Transport Order number(s)
 - b. Processing date (referring to transport pickup date)
 - c. Load number(s)
 - d. Transport mode
 - e. Any other available criteria
- 3. Execute selection of billing cases



Query Costs & Enter Claim (2/4)

Selection Of Billing Cases – View Results



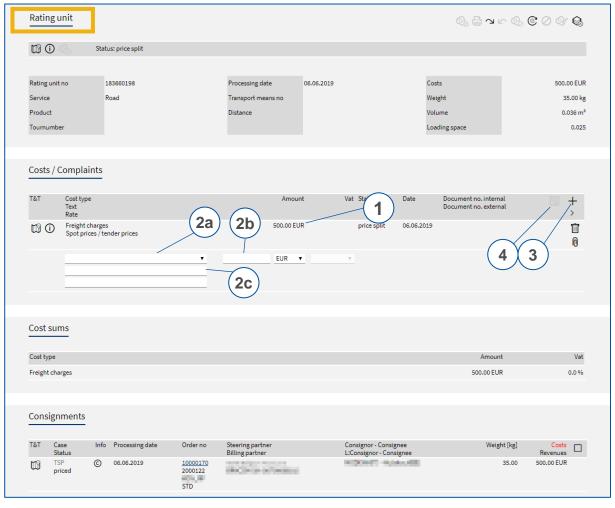
Results of the selection are shown in the overview of billing cases:

- 1. Total calculated and accepted costs are shown for each billing case.
- 2. Open the **rating unit** detail, depending on the actual case → see next slide (3/4)
- 3. Alternatively, open cost details for a single **billing case** by clicking on the hyperlinked order number → see slide after next slide (4/4)
- 4. Billing case status:
 - 1. Released pending batch job for price calculation (check again after 10 min)
 - 2. Priced price calculated for pending transports (not delivered)
 - 3. Clearable eligible for billing run (delivered)
 - 4. Cleared after final billing execution
 - 5. Closed automatic closing 90 days after final billing run
 - 6. Attached error status (contact Cooper Standard)



Query Costs & Enter Claim (3/4)

Option1: Enter Claim for Additional Cost on Rating Unit (=Load) level



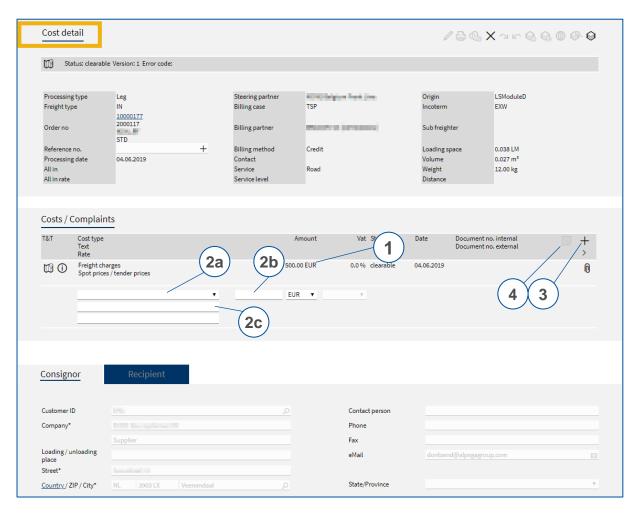
Cost claim must be added on **rating unit level** in case it affects the whole rating unit (Load)

- Example: an additional driver is required for FTL
- 1. Verify calculated transport costs.
- 2. Additional costs must be entered in this empty input field:
 - 1. Select the appropriate **cost type** from the list box.
 - 2. Enter the **amount** and currency of the additional costs.
 - 3. Enter a qualified **explanation / reason** for the additional costs.
- 3. If another additional cost must be entered, new lines must be added by pressing the + button.
- 4. Save the entered cost information by pressing the 🗒 button.



Query Costs & Enter Claim (4/4)

Option2: Enter Claim for Additional Cost on Billing Case (=Transport Order) level



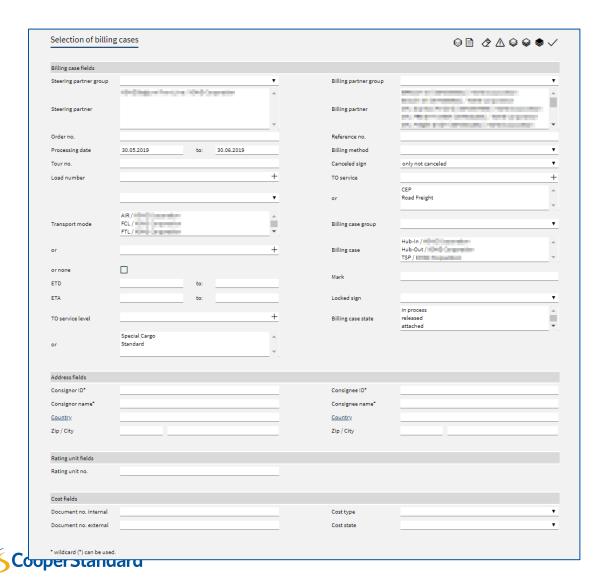
An additional cost claim must be added on the **cost detail page** if it does affect only a **single TO** of the whole rating unit

- Example: for a milk run only one supplier did cause a waiting time
- 1. Verify calculated transport costs.
- Additional costs must be entered in this empty input field:
 - 1. Select the appropriate **cost type** from the list box.
 - 2. Enter the **amount** and currency of the additional costs.
 - 3. Enter a qualified **explanation / reason** for the additional costs.
- If another additional cost must be entered, new lines must be added by pressing the + button.
- 4. Save the entered cost information by pressing the 🗒 button.



Query Costs & View Open Claim (1/3)

View open claimed costs



To view all open claimed costs, the user must have appropriate rights to use the FM functions:

- 1. Open selection of billing cases.
- Search for all billing cases for the entered criteria with open claims by pressing the button.

Note: It is also possible to further refine the search by entering additional search criteria. By using the default filter criteria as shown here, the system will display all billing cases with open claims for all steering and billing partners which the current user has access to if the processing date of the billing case is within the last 31 days.

Query Costs & View Open Claim (2/3)

View open claimed costs



All billing cases with open claimed costs are shown in the overview of billing cases:

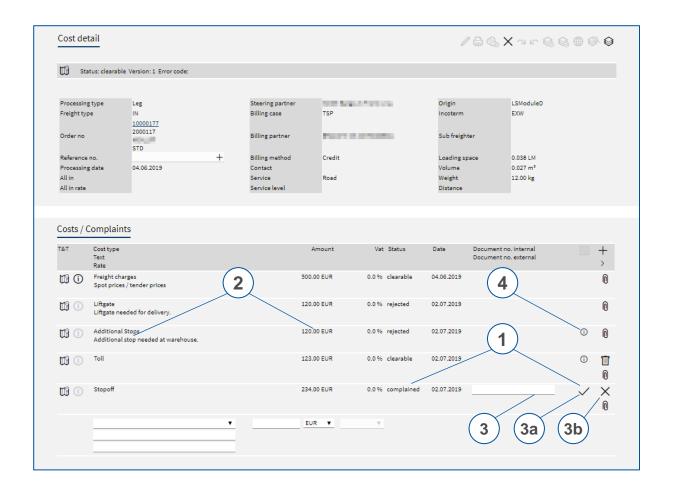
- 2. Costs claimed on billing case level (therefore not affecting other billing cases of the same rating unit) use the normal rating unit button but are marked with the indicator in the column "info".
- 3. The cost detail page for the billing case will be opened by clicking on the order number of the billing case.

Note: It is also possible to further refine the search by entering additional search criteria. By using the default filter criteria as shown here, the system will display all billing cases with open claims for all steering and billing partners which the current user has access to if the processing date of the billing case is within the last 31 days.



Query Costs & View Open Claim (3/3)

View open claimed costs (3/3)



Claimed costs must be accepted or declined by an authorized user of Cooper Standard plant:

- 1. Open claims can easily be identified by the status "complained" for the cost line and by the additional buttons on the right side.
- 2. Amount and currency of the claimed costs, information on cost type and additional explanation text as entered by the carrier.
- 3. Approver can:
 - a) accept the additional costs by clicking on the 🗸 button or
 - b) decline the cost claim by clicking on the X button.
- 4. The reason entered by the decision maker is shown to the billing partner as a tool-tip with an information symbol ① at the right end of the cost line.

Note: After accepting or declining a claim, an email will be sent to the user who has created the claim.

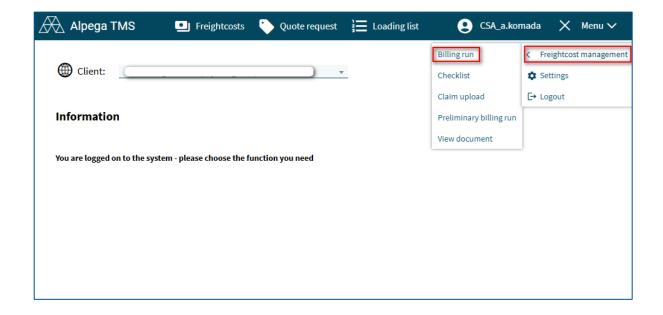


Final Billing Run



Final Billing Run (1/5)

Final billing run (1/5)



Carrier is required to invoice in accordance with final TMS billing document

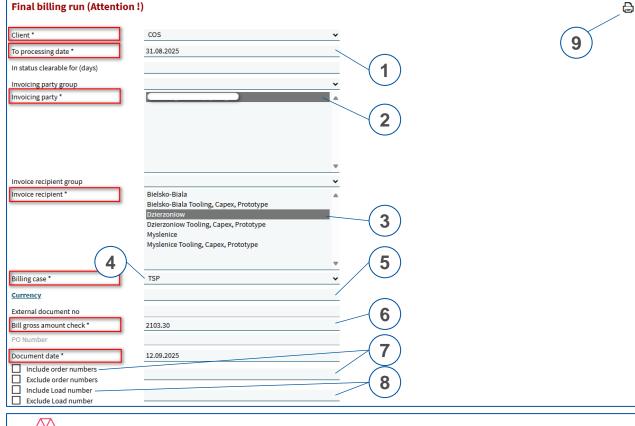
Final Billing document is created via "Billing run":

- Open the Menu
- Click on the sub-menu
 "Freightcost management"
- Click on "Billing run"



Final Billing Run (2/5)

Final Billing Run Execution





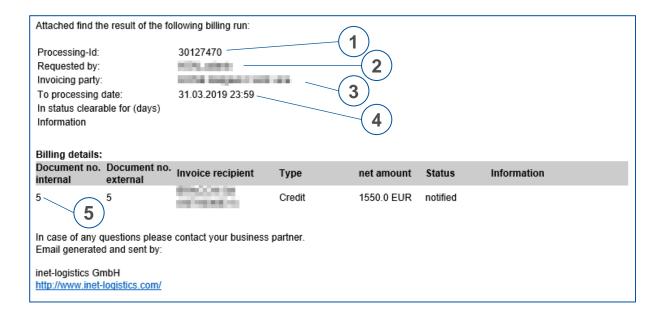
To start final billing run, the following steps must be done:

- 1. Enter the "**To processing date**": Only clearable costs of billing cases with a processing date <u>before entered date</u> are considered in this run. Processing date is referring to transport Pickup Date.
- Choose the "invoicing party" (billing partner = carrier).
- 3. Choose the "invoice recipient" (steering partner = Cooper Standard Plant)
- 4. Choose "billing case" TSP
- *Optional: Enter the ISO currency code. The billing run will create final bill for that currency and therefore only costs in the entered currency are considered.
- 6. Enter expected "bill gross amount" incl. VAT (use . as decimal separator)
- *Optional: Select "Include order numbers" and enter specific Transport
 Order numbers (use; as number separator). The billing run will create final bill
 for these orders and therefore only costs for entered transport orders are
 considered.
- 3. *Optional: Select "Include Load numbers" and enter specific Load numbers (use; as number separator). The billing run will create final bill for these orders and therefore only costs for entered Loads are considered.
- 9. Start the final billing run by clicking on the button 🖨 .
- 10. It will be processed in the background; user will be notified by email on completion you can close this window.



Final Billing Run (3/5)

Final Billing Run Email notification



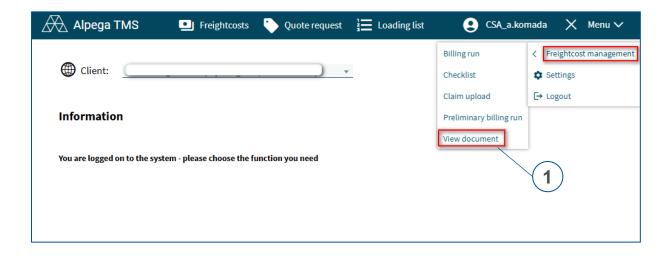
Information provided in the email notification when document is ready:

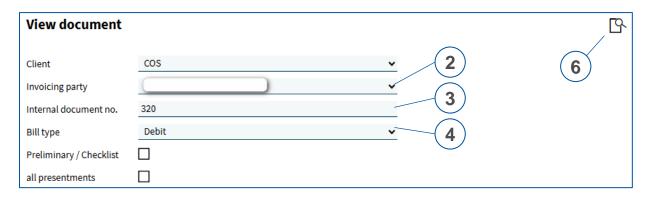
- 1. Processing ID internal reference for debugging purposes
- 2. Requested by user who requested the final billing run
- Invoicing party steering partner that was specified when requesting the preliminary billing run
- To processing date only clearable billing cases with a processing date before this date were considered
- Document no. internal internal document number that is needed to access the document in the system



Final Billing Run (4/5)

Final Billing Run Document View - Option1





Final billing run document can be viewed and downloaded with the view document function:

- 1. Open the menu, click on the sub-menu "Freight cost management" and click on "View document".
- 2. Select the invoicing party
- 3. Enter the internal document number (stated in the mail you received)
- 4. Select the type of the bill (debit)
- 5. Click the button to open the document

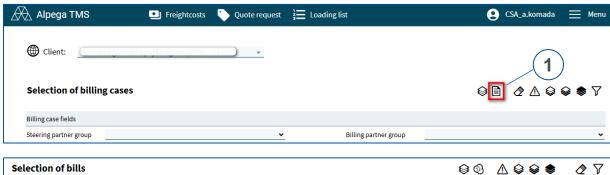


Note: All created bills are also available in the overview of bills in pdf format (see the next slide)



Final Billing Run (4/5)

Final Billing Run Document View – Option2





Ove	verview of bills							₿₽
	Т&Т	Case Status	Bill date Bill type	Internal bill no. External bill no. Purchase order	Biller Billee	Reference Carrier Reference	Total amount net	4
>	W	TSP notified	12.09.2025 Debit	320	Dzierzoniow		1710.00 EUR	四 0

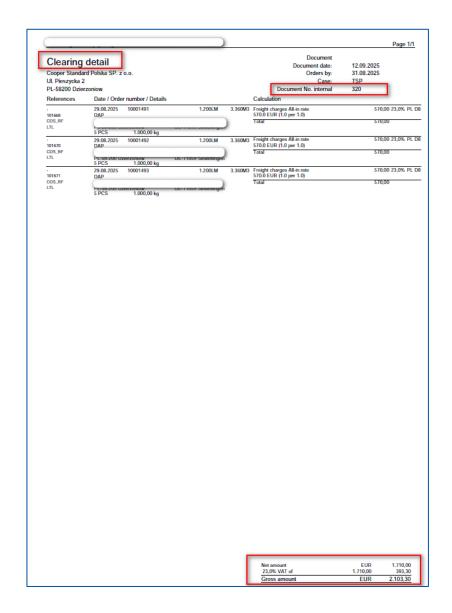
Final billing run document can be also viewed and downloaded via "Selection of bills":

- 1. In the top section click on Freightcost and then click on the button "Selection of bills".
- 2. Enter the internal document number (stated in the mail you received)
- 3. Apply filter selection
- 4. Click the button to download Final Billing Run document in PDF



Final Billing Run (5/5)

Final Billing Run Document

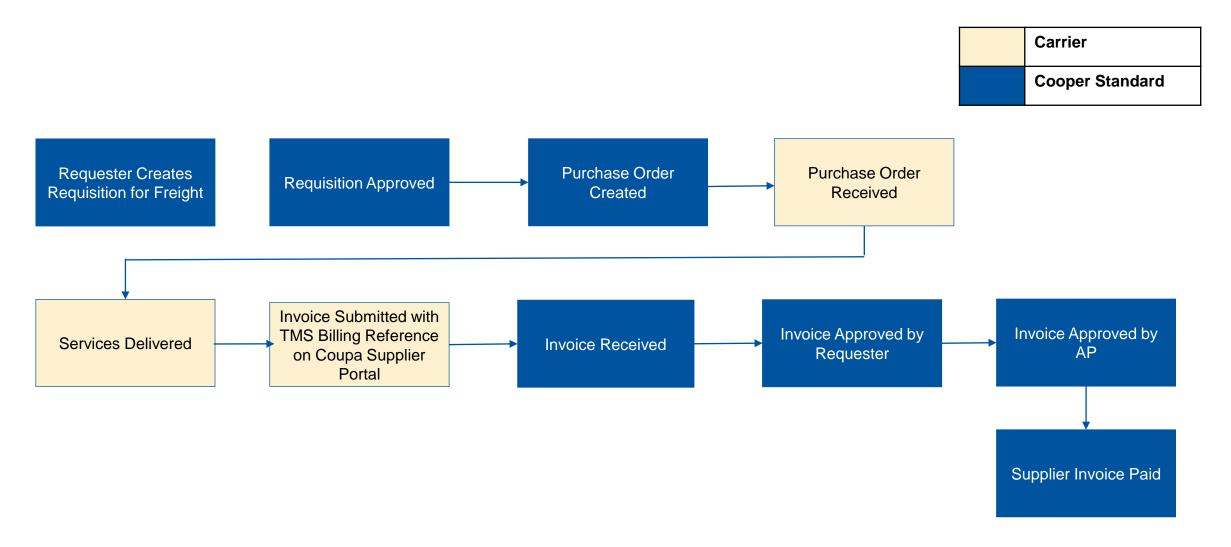




Invoicing Procedure in Coupa



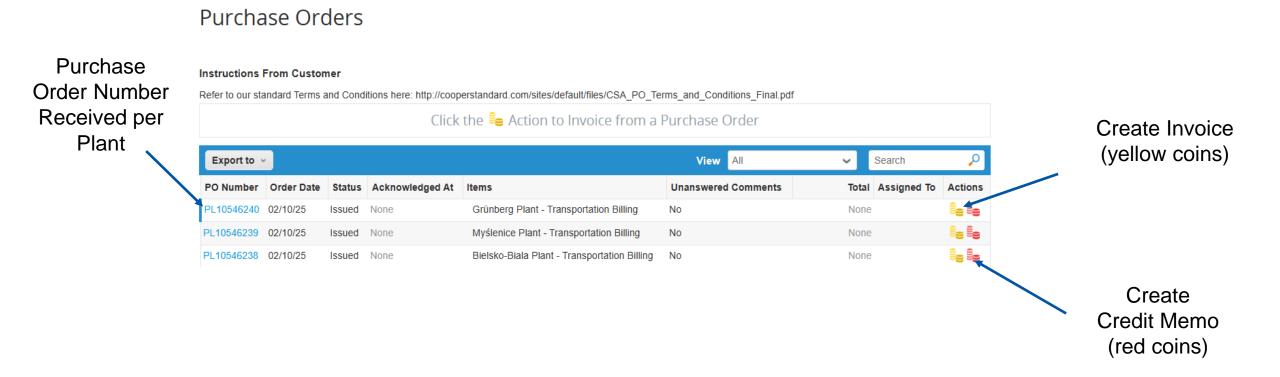
Cooper Standard Carrier Invoicing Procedure





Purchase Order Received by Carrier

- 1. Carriers will receive Purchase Orders and submit Invoices/Credit Memos via the Coupa Supplier Portal (CSP)
 - Carriers will receive a unique PO per Cooper Standard Plant





Purchase Order Types

Frame PO – Logistic Budgeted Freight "Inbound | Outbound | Premium"

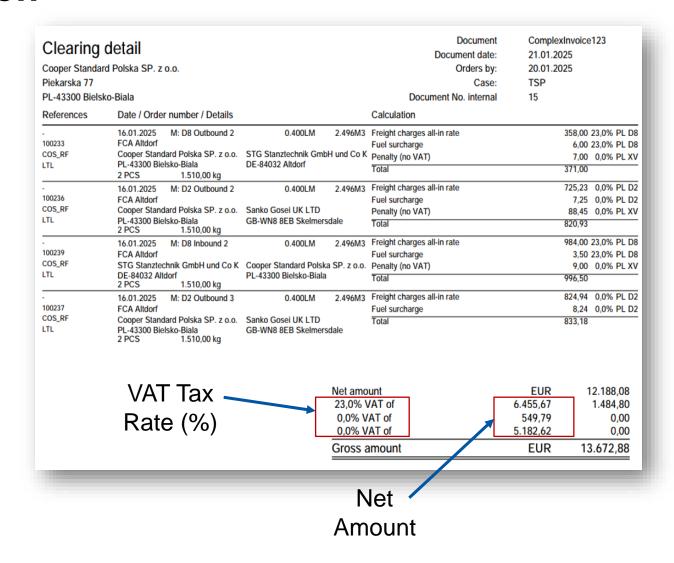
- Item Description: "Plant Transportation Billing"
 - Example: "Myslenice Transportation Billing"
- Amount: Yearly/Quarterly freight spend for carrier-plant
- GL (Commodity): Freight Forwarding | 6120000
 - Remark: this default GL on PO level is purely technical
 - Invoiced amount is <u>automatically split & allocated to</u> <u>standard GL accounts based on TMS order data</u> (inbound-outbound-premium)
- Cost Center: Plant Logistics
- Type: Amount (Amt)
- PO amount: not displayed
- Invoicing: Consolidated monthly / weekly invoices (multiple invoices submitted by carrier to summary PO)

Single PO – Project & Launch Freight "Tooling | Capex | Prototypes"

- Item Description: include TMS Load or TO number
 - Example: "Myslenice_Lindau_04.08. LOAD: 101301"
- Amount: per carrier's offer in TMS Quote Request
- GL (Commodity):
 - Capex | 7990000
 - Tooling | 7992000
 - Prototype | 6965400
 - Launch | 6930000
 - Invoiced amount is <u>allocated to GL selected on PO</u>
- Cost Center: Project/Launch
- Type: Amount (Amt)
- PO amount: displayed
- Invoicing: single PO & single invoice for each shipment

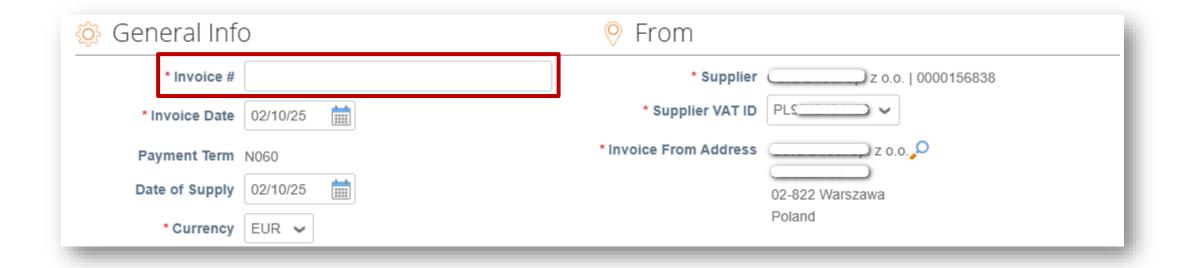


- 2. Carriers must submit an invoice that matches the billing run calculation total from the TMS
- Important: To submit an invoice to Cooper Standard in the Coupa Supplier Portal, you must enter the Net Amount and VAT Tax Rate (%) that is calculated in the TMS Billing Run. This must be separate lines on the invoice in the Coupa Supplier Portal



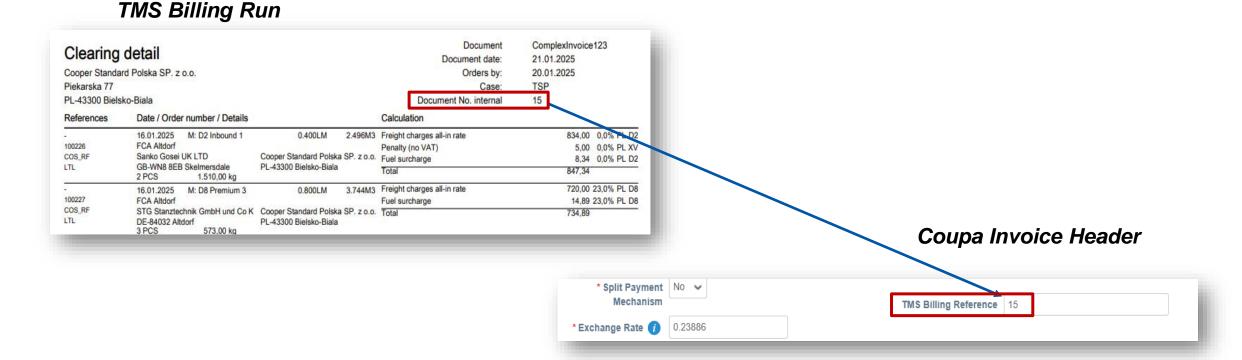


3. Enter Invoice Number (this would be the invoice number generated by the Carrier's ERP system)



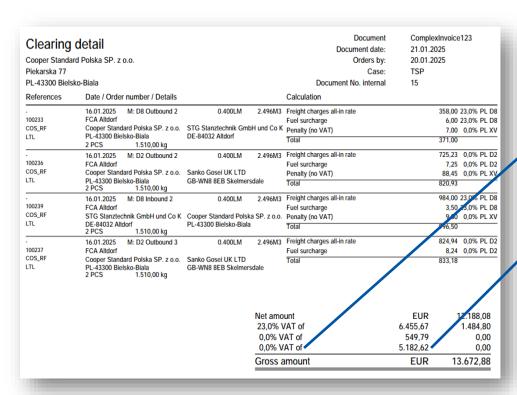


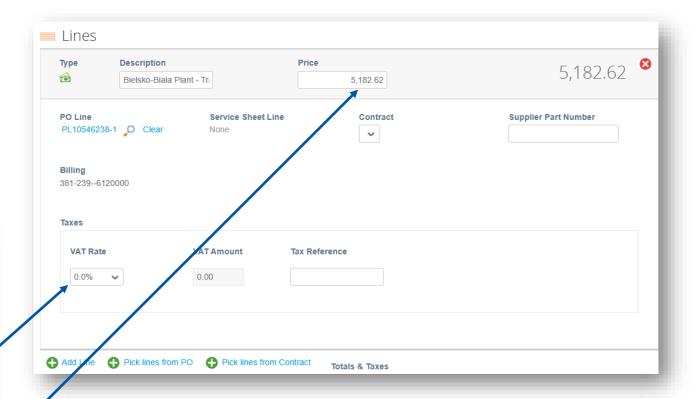
- 4. Carriers must include the correct TMS Billing Reference on each freight invoice.
 - The TMS Billing Reference is in the header of the TMS Billing Document
 - This field is critical to check the gross total of your invoice vs. the billing run calculation in the TMS
 - If you invoice does not match the TMS billing run, you invoice will be rejected, and it will need to be resubmitted





5. To submit an invoice to Cooper Standard in the Coupa Supplier Portal, you must enter the Net Amount and VAT Tax Rate (%) that is calculated in the TMS Billing Run. This must be separate lines on the invoice in the Coupa Supplier Portal

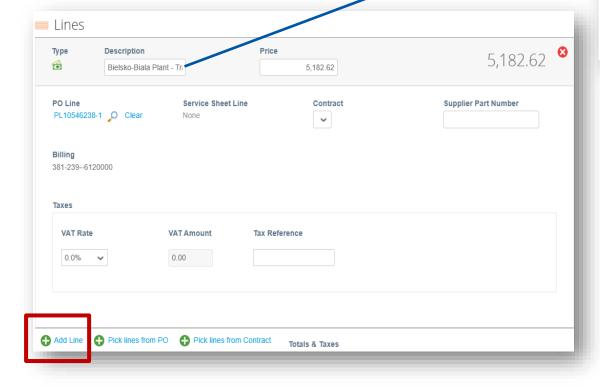


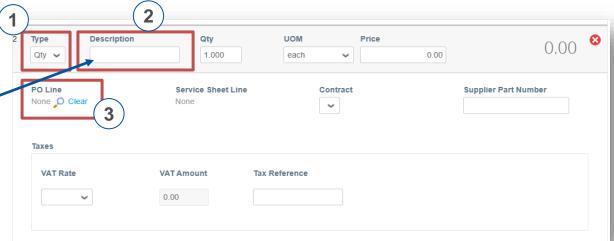


Select "Choose"

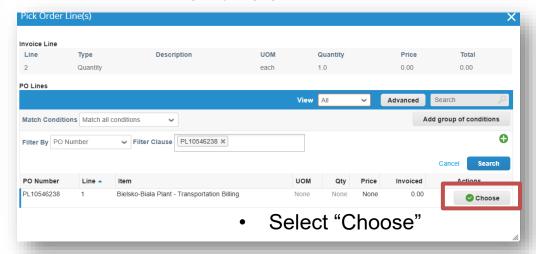


6. For billing runs with multiple net amount and tax code lines, add a new line in the Coupa Supplier Portal and map the new invoice line to the PO.



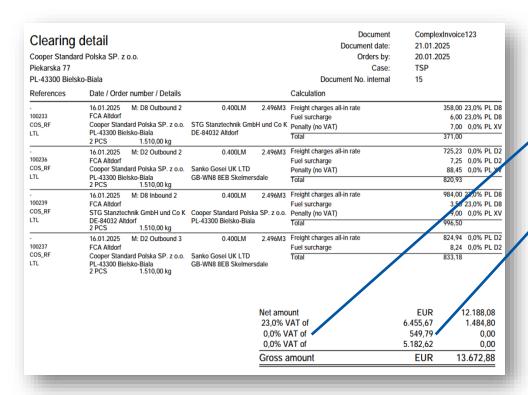


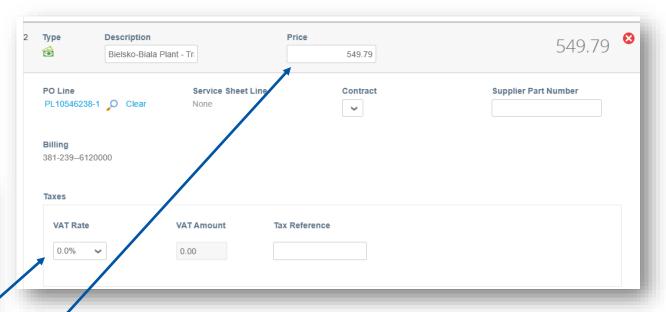
- 1) For the new line, change the "type" from "Qty" to "Amount"
- 2) Copy the description from the first invoice line item
- 3) Select the "magnifying glass





7. Enter the Net Amount and VAT Tax Rate (%) that is calculated in the TMS Billing Run for the 2nd line. This must be separate lines on the invoice in the Coupa Supplier Portal

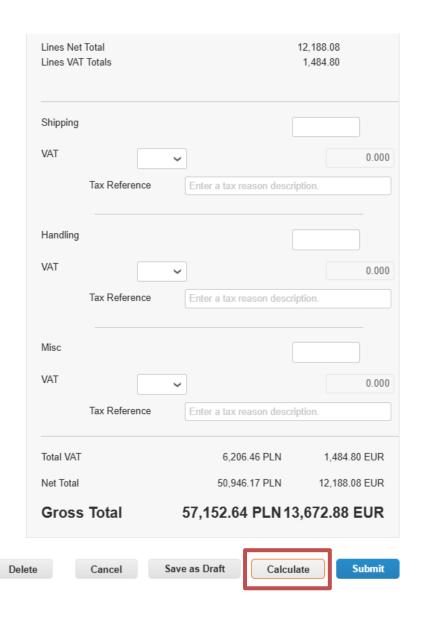




 Continue until all lines on the TMS Billing Reference summary have been entered

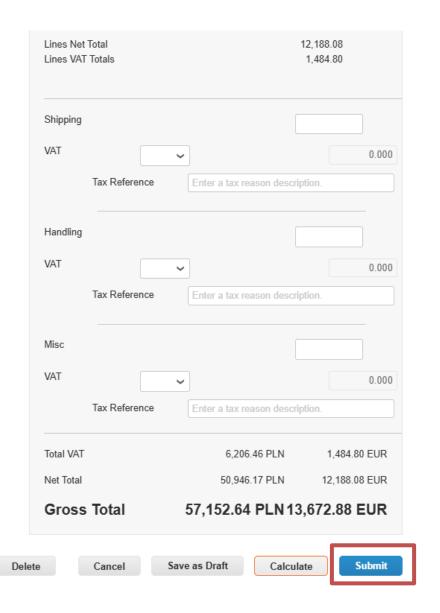


8. Select "Calculate" to calculate the gross total of your invoice after all lines have been entered





9. Select "Submit" to submit your invoice to Cooper Standard





10. Carrier sends invoice to Cooper Standard

